



# City of Broken Arrow

## Request for Action

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**File #: 18-624, Version: 1**

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**Broken Arrow City Council  
Meeting of: 06-04-2018**

**Title:**

Award the most advantageous bid to Preferred Business Systems, LLC for City wide copiers, and the approval of and authorization to execute an equipment lease agreement and an annual maintenance agreement for copier services

**Background:**

In order to get better pricing through volume, control over funds spent on copiers and to verify the necessity of office machines and accessories, it is advantageous for the City to secure a city wide agreement with a single copier leasing company. The City has an existing copier lease and service agreement which expires on June 30, 2018. Bids were solicited from 20 copier companies to provide City wide copier and maintenance service for 39 machines. Nine bids were received.

The low bid from Oklahoma Copier Systems did not meet specifications. The next low bid was submitted by Preferred Business Systems for Sharp and Kyocera copiers. Preferred Business Systems is our current copier vendor and has performed well over the term of their last agreement. Their bid also includes a waiver of one month of lease charges on the old agreement in the amount of \$1,849.10 and will include fax options on all category I copiers and optional slide out keyboards for all units above a Category I at no charge.

Staff recommends awarding the bid to Preferred Business systems.

**Cost:** \$4,204 per month based on historic numbers of copies produced

**Funding Source:** Various departmental operational accounts

**Requested By:** Lee Zirk, General Services Director

**Approved By:** Michael L. Spurgeon, City Manager

**Attachments:**

- 18.159 Copier lease and maintenance bid tab
- 18.159 Copier inventory by facility
- 18.159 Equipment lease agreement
- 18.159 Annual Maintenance agreement

**Recommendation:**

Award the most advantageous bid to Preferred Business Systems, LLC for City-wide copiers and approval of an equipment lease agreement and an annual maintenance agreement for copier services and authorize execution