



City of Broken Arrow

Request for Action

File #: 17-2271, **Version:** 1

Broken Arrow City Council
Meeting of: 06-15-2017

To: Mayor and City Council
From: Fire Department
Title:

Approval of and authorization to enter into a Billing Services Agreement between EMS Management and Consultants, Inc. and the City of Broken Arrow for EMS billing services

Background:

The City of Broken Arrow initially entered into an agreement with the third party billing company, EMS Management and Consultants (EMS | MC), on July 1st, 2013, to provide EMS billing services for the City. EMS | MC provides these services for a fee of 6% of the net collections. Since partnering with EMS | MC ambulance revenue has increased from \$704,000 in fiscal year 2013 to more than \$2,500,000 in fiscal year 2016.

EMS | MC has proposed reducing their fee to 5.9% if the City of Broken Arrow wishes to renew their agreement. During the contract period, EMS | MC has been extremely responsive to the City's needs including assisting in the implementation of the City's EMS subscription program, LifeRide.

City staff have been satisfied with the performance of EMS | MC and recommend continuing the partnership by executing a new agreement.

Cost: 5.9% of Net EMS Collections

Prepared By: Ryan Lawson, EMS Major

Reviewed By: Fire Department
Legal Department
Finance Department
Assistant City Manager

Approved By: Michael L. Spurgeon, City Manager

Attachments: EMS Management and Consultants Agreement 2017

Recommendation:

Approve and authorize the agreement with EMS Management and Consultants, Inc. for EMS billing services.