



City of Broken Arrow

Legislation Details (With Text)

File #: 17-1789 **Name:**
Type: Consent Item **Status:** Passed
File created: 1/31/2017 **In control:** Broken Arrow City Council
On agenda: 2/7/2017 **Final action:** 2/7/2017
Title: Approval to reject bids for the purchase of new Cisco IP phones and to find that the best interests of the City of Broken Arrow will be served by the rejection

Sponsors:

Indexes:

Code sections:

Attachments: 1. Letter to City of Broken Arrow

Date	Ver.	Action By	Action	Result
2/7/2017	1	Broken Arrow City Council	approved	Pass

Broken Arrow City Council
Meeting of: 02-02-2017

To: Mayor and City Council
From: Office of the City Manager
Title:

Approval to reject bids for the purchase of new Cisco IP phones and to find that the best interests of the City of Broken Arrow will be served by the rejection

Background:

A bid was opened for new Cisco IP phones on January 18, 2017. Bids from ten vendors were received. Following the opening of bids, Staff discovered that several of the bidders were not Cisco Authorized Resellers. Apparently, when products are not sold through Cisco's authorized sales channel, it can offer no assurance of provenance and quality. This obviously creates a problem due to the fact that the City makes a large financial investment in its phone service. In order to ensure the best product, Staff recommends utilization of authorized resellers.

Staff recommends that all bids be rejected at this time and a new bid packet be created with specification requiring bidders to be Cisco Authorized Resellers.

Cost: \$0
Prepared By: Stephen Steward, IT Director
Reviewed By: Assistant City Manager - Administration
Legal Department
Approved By: Michael L. Spurgeon, City Manager

Attachments: **Cisco Letter to Broken Arrow**

Recommendation:

Reject all bids and rebid the phones requiring bidders to be Cisco Authorized Resellers