



One of the three ambulances proposed for purchase includes idle-reduction technology equipment. This sustainable technology will be studied to identify the cost versus benefit of the product on future ambulances. The idle reduction technology is partially funded (80% up to \$32,000.00) by Congestion Mitigation and Air Quality Funds through a grant administered by the Indian Nations Council on Governments (INCOG). The projected cost of the idle-reduction technology has been incorporated into the bid and is expected to be \$20,465.00.

The total estimated cost of the three ambulances with all options listed is \$904,235.00. Staff continues to evaluate possible means of financing for the purchase of these ambulances. A Lease/Purchase Agreement would require careful review for compliance with statutory requirements. Another option would be to secure financing from a local bank with the ambulances secured as collateral. It will take approximately 180 days to build the ambulances. Payment is not required until the delivery. As such, Staff believes that it is advantageous to move forward with awarding the bid while options for financing are considered. Importantly, there are sufficient unencumbered funds available in the City's General Fund to cover the cost of the ambulances should direct acquisition be required.

The Fire Chief will present this item and will also provide an update on the status of the City's fleet of ambulances. Staff recommends that the Council award the most advantageous bid to Professional Ambulance #1 for the purchase of three (3) ambulances. Any proposed financing arrangements will be brought to the Council for approval at a future time.

**Cost:** **\$904,235.00, plus the costs of financing, if required**

**Prepared By:** **Ryan Lawson, EMS Major**

**Reviewed By:** **Fire Department  
Finance Department  
Legal Department  
Assistant City Manager**

**Approved By:** **Michael L. Spurgeon, City Manager**

**Attachments:** **Bid 17.182 bid tabulation**

**Recommendation:**

Award the most advantageous bid to Professional Ambulance #1 for the purchase of three (3) ambulances.