



# City of Broken Arrow

## Legislation Details (With Text)

**File #:** 17-2271 **Name:**  
**Type:** Consent Item **Status:** Passed  
**File created:** 5/31/2017 **In control:** Broken Arrow City Council  
**On agenda:** 6/15/2017 **Final action:** 6/15/2017  
**Title:** Approval of and authorization to enter into a Billing Services Agreement between EMS Management and Consultants, Inc. and the City of Broken Arrow for EMS billing services

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. EMS Management and Consultants Agreement 2017

Date	Ver.	Action By	Action	Result
6/15/2017	1	Broken Arrow City Council	approved	Pass

**Broken Arrow City Council**  
**Meeting of: 06-15-2017**

**To:** Mayor and City Council  
**From:** Fire Department  
**Title:**

**Approval of and authorization to enter into a Billing Services Agreement between EMS Management and Consultants, Inc. and the City of Broken Arrow for EMS billing services**

**Background:**

The City of Broken Arrow initially entered into an agreement with the third party billing company, EMS Management and Consultants (EMS | MC), on July 1<sup>st</sup>, 2013, to provide EMS billing services for the City. EMS | MC provides these services for a fee of 6% of the net collections. Since partnering with EMS | MC ambulance revenue has increased from \$704,000 in fiscal year 2013 to more than \$2,500,000 in fiscal year 2016.

EMS | MC has proposed reducing their fee to 5.9% if the City of Broken Arrow wishes to renew their agreement. During the contract period, EMS | MC has been extremely responsive to the City's needs including assisting in the implementation of the City's EMS subscription program, LifeRide.

City staff have been satisfied with the performance of EMS | MC and recommend continuing the partnership by executing a new agreement.

**Cost:** 5.9% of Net EMS Collections

**Prepared By:** Ryan Lawson, EMS Major

**Reviewed By:** Fire Department  
Legal Department

**Finance Department  
Assistant City Manager**

**Approved By: Michael L. Spurgeon, City Manager**

**Attachments: EMS Management and Consultants Agreement 2017**

**Recommendation:**

**Approve and authorize the agreement with EMS Management and Consultants, Inc. for EMS billing services.**