



Harris Corporation, RF Communications  
Public Safety and Professional Communications  
221 Jefferson Ridge Parkway  
Lynchburg, Virginia 24501  
Phone: 1-800-368-3277  
Fax: 321-409-4393

Quote Name: Broken Arrow\_XL-200P\_092519.R1

City of Broken Arrow  
220 S 1st St.  
Broken Arrow, OK 74012

Date: 9/25/2019  
Sales POC: Todd Davis  
Senior Specialist, Account Manager  
405-513-3895  
[Todd.davis@L3harris.com](mailto:Todd.davis@L3harris.com)  
Quote by: M Brannan  
CRM #

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
10	XL-PFM1M	PORTABLE,XL-200P,FULL,MIDNT BLK,US	7	\$ 2,900.00	26%	\$ 2,146.00	\$ 15,022.00
20	XL-PL4F	FEATURE,P25 PHASE 2 TDMA	7	\$ 250.00	26%	\$ 185.00	\$ 1,295.00
30	XL-PL8Y	FEATURE, ENCRYPTION LITE	7	\$ 0.01	100%	\$ -	\$ -
40	XL-PKG8F	FEATURE,256-AES,64-DES ENCRYPTION	7	\$ 695.00	26%	\$ 514.30	\$ 3,600.10
50	XL-PKGPT	FEATURE PACKAGE,P25 TRUNKING	7	\$ 1,500.00	26%	\$ 1,110.00	\$ 7,770.00
60	XL-PL4L	FEATURE,SINGLE BAND 7/800	7	\$ 0.01	100%	\$ -	\$ -
70	XL-PA3V	BATTERY,LI-ION,3100 MAH	7	\$ 150.00	26%	\$ 111.00	\$ 777.00
80	XL-AE4B	SPEAKER MICROPHONE,EMER BUTTON	7	\$ 225.00	26%	\$ 166.50	\$ 1,165.50
90	XL-HC3L	BELT CLIP,METAL	7	\$ 25.00	26%	\$ 18.50	\$ 129.50
100	XL-AE3Z	EARPHONE,LAPEL MICROPHONE	7	\$ 65.00	26%	\$ 48.10	\$ 336.70
110	XL-NC8F	ANTENNA,WHIP,1/4 WAVE,762-870MHZ	7	\$ 35.00	26%	\$ 25.90	\$ 181.30
120	XL-CH4X	CHARGER,1-BAY	7	\$ 150.00	26%	\$ 111.00	\$ 777.00

Lead time is subject to material availability at time of order

Sale Price \$31,054.10

#### Terms and Conditions:

- Acceptance of this quote in the form of an order released to L3Harris constitutes acceptance of Harris Corporation's Standard Terms of Sale, unless otherwise agreed to by both parties or noted by contract reference herein. The most current version of LeHarris Corporation Standard Terms and Conditions of Sale (available at <http://www.pspc.harris.com/Service/CustomService.asp>) are incorporated herein by reference and apply unless a superseding overriding agreement exists between the two companies.
- This document contains Harris Corporation proprietary information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this proposal. No further disclosure, reproduction, or use of any part thereof may be made except with Harris' prior written approval.
- Pricing does not include installation, programming, taxes (if applicable), or shipping (if applicable), unless otherwise noted. These items may be waived based on the terms and conditions which are applicable to this quote (Items 1 and/or 7) and could be subject to change.
- Pricing valid 30 days from quotation date unless otherwise noted.
- Please note that due to transportation regulations all Li-Ion batteries can take up to twelve (12) weeks for delivery. For specifics, please reference the IATA regulations, which may be found online at: <http://www.iata.org/lithiumbatteries>
- These items/technical data are controlled by the United States government and cannot be exported from the United States or shared with a Foreign National without prior approval from the United States government. Delivery is dependent on receipt of an export license, when applicable.
- Please reference MBP# 14080; NASPO Existing Contract 06913. Shipping is FOB ground destination. Purchase order subject to a participating addendum being in place, as well as Terms and Conditions in NASPO.

#### Purchase Order requirements:

Purchase Order issued to L3Harris Corporation - PSC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501

The Purchase Order should include the following references:

Quote Name, Contract, and/or MBP# reference (as noted in #7 above if applicable), and CRM# listed on quote, if applicable.

All orders must contain valid model number, quantity, and price for each item

Frequencies must be supplied with order if applicable

Requested Delivery Date; If related to Grant Funding, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

Shipping will default to Best Way, 5 day ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.

Bill to and Ship to addresses must be included. If account number is available, please provide. If you have not ordered from Harris (or an authorized Harris dealer) before, please provide contact information to enable account setup.

Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.