

AMBULANCES, EMS AND OTHER SPECIAL SERVICE VEHICLES

Background

H-GAC received and opened twenty competitive bids for Ambulances, EMS and Other Special Service Vehicles on June 7, 2018. The following companies submitted bids:

Autolytus Industries Inc. dba FastLane Emergency Vehicles *	Purcellville, VA
Braun Industries, Inc. *	Van Wert, OH
Braun Northwest, Inc. *	Chehalis, WA
Chastang Enterprises dba Chastang Ford *	Houston, TX
Crestline Coach LTD *	Saskatoon, SK Canada
Daco Fire Equipment Inc. *	Lubbock, TX
Demers Ambulance USA Inc. *	Plattsburgh, NY
Excellance, Inc. *	Madison, AL
First Priority Emergency Vehicles, Inc. *	Manchester, NJ
Frazer, Ltd. *	Houston, TX
Frontline Communications, a division of Pierce Manufacturing, Inc. *	Clearwater, FL
LDV, Inc. *	Burlington, WI
Matthews Specialty Vehicles, Inc.	Greensboro, NC
McCoy Miller / REV Ambulance Group Orlando, Inc. *	Winter Park, FL
Osage Industries *	Linn, MO
P. L. Custom Body and Equipment Co., Inc. *	Manasquan, NJ
Professional Ambulance Sales & Service *	Alvarado, TX
Siddons-Martin Emergency Group *	Houston, TX
Southwest Ambulance Sales, LLC	Kennedale, TX
TechOps Specialty Vehicles, LLC *	Stevensville, MD

*Joint Bid

Current Situation

All bid responses have been evaluated by H-GAC staff. Twenty bids (consisting of seventy-four vendors) are being recommended for award. Request authorization of contracts with the lowest responsible bidders for product items as summarized in the Award Recommendation Table and, as may be applicable, to extend contract assignments to other authorized entities during the contract period. If an awarded bidder fails to execute a contract within forty-five days, fails to maintain required licenses, or is determined to be ineligible, authorization is requested to contract with the next lowest responsible bidder. Award is subject to certification of required Texas Motor Vehicle Licensing.

Funding Source

Budgeted

N/A

Action Requested

Request authorization of contracts with the lowest responsible bidders for Ambulances, EMS and Other Special Service Vehicles. (Staff Contact: Ronnie Barnes)

ATTACHMENTS:

▣ AM10-18 Award Recommendation Table

Cover Memo

AM10-18 Award Recommendation Table

H-GAC Product Code	Bidder (In-State Award)	Bidder (Out-of-State Award)
American Emergency Vehicles		
A. Ambulances		
AM18AA01-AM18AA28	Professional Ambulance Sales & Service	Halcore Group, Inc. dba American Emergency Vehicles
E. Remounts		
AM18AE01-AM18AE09	Professional Ambulance Sales & Service	Halcore Group, Inc. dba American Emergency Vehicles
Braun		
A. Ambulances		
AM18BA01-AM18BA27	Nexus Emergency Group	Braun Industries, Inc.
E. Remounts		
AM18BE01-AM18BE27	Nexus Emergency Group	Braun Industries, Inc.
Braun Northwest		
A. Ambulances		
AM18CA01- AM18CA16	Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin	Braun Northwest, Inc.
C. Specialty Vehicles or Equipment		
AM18CC09, AM18CC14	Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin	Braun Northwest, Inc.
E. Remounts		
AM18CE01-AM18CE11	Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin	Braun Northwest, Inc.
B. Light/Medium Rescue Vehicles		
AM18CB01-AM18CB12		Braun Northwest, Inc. Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin
C. Specialty Vehicles or Equipment		
AM18CC01-AM18CC08, AM18CC10- AM18CC13		Braun Northwest, Inc. Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin
Crestline		
A. Ambulances		
AM18DA01-AM18DA18	Nexus Emergency Group	Crestline Coach LTD

Demers		
A. Ambulances		
AM18EA01-AM18EA23 E. Remounts: AM18EE01-AM18EE04		Demers Ambulance USA Inc., First Priority Emergency Vehicles, Inc., Glick Fire Equipment Company Inc., North Eastern Rescue Vehicles, Inc., Pinnacle Emergency Vehicles, LLC, RedStorm Fire & Rescue Apparatus Inc., RedSky Fire Apparatus LLC dba RedSky Emergency Vehicles
Excellance		
A. Ambulances		
AM18FA01-AM18FA26	Steele Fire Apparatus	Excellance, Inc.
E. Remounts		
AM18FE01-AM18FE07, AM18FE09-AM18FE21, AM18FE23-AM18FE28	Steele Fire Apparatus	Excellance, Inc.
FastLane Emergency Vehicles		
B. Light/Medium Rescue Vehicles		
AM18GB01-AM18GB03	Chastang Enterprises dba Chastang Ford	Autolycus Industries Inc. dba FastLane Emergency Vehicles
C. Specialty Vehicles or Equipment		
AM18GC01-AM18GC02, AM18GC05-AM18GC06, AM18GC09, AM18GC12, AM18GC19, AM18GC22	Chastang Enterprises dba Chastang Ford	Autolycus Industries Inc. dba FastLane Emergency Vehicles
B. Light/Medium Rescue Vehicles		
AM18GB04-AM18GB06	Chastang Enterprises – Angleton, LLC dba Chastang Chrysler Dodge Jeep Ram	Autolycus Industries Inc. dba FastLane Emergency Vehicles
C. Specialty Vehicles or Equipment		
AM18GC10, AM18GC13, AM18GC16, AM18GC18, AM18GC21, AM18GC24	Chastang Enterprises – Angleton, LLC dba Chastang Chrysler Dodge Jeep Ram	Autolycus Industries Inc. dba FastLane Emergency Vehicles
C. Specialty Vehicles or Equipment		
AM18GC03-AM18GC04, AM18GC07-AM18GC08, AM18GC11, AM18GC14, AM18GC20, AM18GC23	Five Star Chevrolet, LLC	Autolycus Industries Inc. dba FastLane Emergency Vehicles

FastLane Emergency Vehicles		
C. Specialty Vehicles or Equipment		
AM18GC15, AM18GC17	Austin Truck & Equipment LTD dba Freightliner of Austin	Autolycus Industries Inc. dba FastLane Emergency Vehicles
Frazer		
C. Specialty Vehicles or Equipment		
AM18HC01-AM18HC02, AM18HC31	Knapp Chevrolet	Frazer, Ltd.
D. EMS Vehicle Conversion		
AM18HD01-AM18HD03, AM18HD17, AM18HD21	Knapp Chevrolet	Frazer, Ltd.
E. Remounts		
AM18HE01-AM18HE03, AM18HE17, AM18HE19, AM18HE21-AM18HE22	Knapp Chevrolet	Frazer, Ltd.
C. Specialty Vehicles or Equipment		
AM18HC03-AM18HC12, AM18HC19-AM18HC24, AM18HC32	McCall F Inc. dba Sterling McCall Ford	Frazer, Ltd.
D. EMS Vehicle Conversion		
AM18HD04-AM18HD05, AM18HD10-AM18HD11, AM18HD18-AM18HD20, AM18HD22	McCall F Inc. dba Sterling McCall Ford	Frazer, Ltd.
E. Remounts		
AM18HE04-AM18HE05, AM18HE10-AM18HE11, AM18HE18, AM18HE20, AM18HE23-AM18HE32	McCall F Inc. dba Sterling McCall Ford	Frazer, Ltd.
C. Specialty Vehicles or Equipment		
AM18HC13-AM18HC18, AM18HC25-AM18HC28	Mac Haik Dodge Chrysler Jeep	Frazer, Ltd.
D. EMS Vehicle Conversion		
AM18HD06-AM18HD09, AM18HD12-AM18HD14	Mac Haik Dodge Chrysler Jeep	Frazer, Ltd.
E. Remounts		
AM18HE06-AM18HE09, AM18HE12-AM18HE14, AM18HE33-AM18HE38	Mac Haik Dodge Chrysler Jeep	Frazer, Ltd.
C. Specialty Vehicles or Equipment		
AM18HC34, AM18HC36	Houston Freightliner, Inc.	Frazer, Ltd.

Frazer		
D. EMS Vehicle Conversion		
AM18HD16	Houston Freightliner, Inc.	Frazer, Ltd.
E. Remounts		
AM18HE16	Houston Freightliner, Inc.	Frazer, Ltd.
C. Specialty Vehicles or Equipment		
AM18HC33, AM18HC35	Twin State Trucks, Inc. dba Pliler International	Frazer, Ltd.
D. EMS Vehicle Conversion		
AM18HD15	Twin State Trucks, Inc. dba Pliler International	Frazer, Ltd.
E. Remounts		
AM18HE15	Twin State Trucks, Inc. dba Pliler International	Frazer, Ltd.
C. Specialty Vehicles or Equipment		
AM18HC29-AM18HC30	Frazer, Ltd.	
D. EMS Vehicle Conversion		
AM18HD23-AM18HD26	Frazer, Ltd.	
E. Remounts		
AM18HE39-AM18HE41	Frazer, Ltd.	
Frontline Communications		
C. Specialty Vehicles or Equipment		
AM18IC01-AM18IC22	Siddons-Martin Emergency Group LLC	Pierce Manufacturing, Inc. dba Frontline Communications, a division of Pierce Manufacturing, Inc., Emergency Equipment Professionals, Inc., Conrad Fire Equipment Inc., Atlantic Emergency Solutions, Inc., Finley Fire Equipment Inc., G&W Diesel Service Inc. dba Emergency Vehicle Specialists, Firematic Supply Co, Inc., Glick Fire Equipment Co. Inc., MacQueen Equipment, Inc. dba MacQueen Emergency Group, Reliant Fire Apparatus, Inc., South Coast Fire Equipment, Ten-8 Fire Equipment, Inc.

General Truck Body		
C. Specialty Vehicles or Equipment		
AM18JC01, AM18JC03-AM18JC04, AM18JC06, AM18JC08-AM18JC16, AM18JC31-AM18JC32, AM18JC40-AM18JC48	Chastang Enterprises dba Chastang Ford	General Body Manufacturing Company Inc.
C. Specialty Vehicles or Equipment		
AM18JC02, AM18JC05, AM18JC07, AM18JC17-AM18JC18, AM18JC22-AM18JC30	Chastang Enterprises – Angleton, LLC dba Chastang Chrysler Dodge Jeep Ram	General Body Manufacturing Company Inc.
Horton		
A. Ambulances		
AM18KA01-AM18KA20	Professional Ambulance Sales & Service	Halcore Group Inc. dba Horton Emergency Vehicles
E. Remounts		
AM18KE01-AM18KE09	Professional Ambulance Sales & Service	Halcore Group Inc. dba Horton Emergency Vehicles
Lake Assault Boats		
C. Specialty Vehicles or Equipment		
AM18LC01-AM18LC14	Siddons-Martin Emergency Group, LLC	Lake Assault Boats LLC
LDV		
C. Specialty Vehicles or Equipment		
AM18MC03-AM18MC09	Austin Truck & Equipment LTD dba Freightliner of Austin	LDV, Inc.
AM18MC01-AM18MC02, AM18MC10-AM18MC14		LDV, Inc.
Life Line		
A. Ambulances		
AM18NA01-AM18NA20	Daco Fire Equipment Inc.	Life Line Emergency Vehicles Inc. Specialty Vehicles, Inc.
E. Remounts		
AM18NE01-AM18NE14	Daco Fire Equipment Inc.	Life Line Emergency Vehicles Inc. Specialty Vehicles, Inc.

Matthews Specialty Vehicles, Inc.		
C. Specialty Vehicles or Equipment		
AM18PC01-AM18PC37		Matthews Specialty Vehicles, Inc.
McCoy Miller		
A. Ambulances		
AM18QA01-AM18QA15, AM18QA17-AM18QA24	HFJ Group, LLC dba Lone Star Emergency Group	REV Ambulance Group Orlando, Inc., McCoy Miller Burgess Ambulance Sales, Inc., Laake Enterprises, Inc. dba Fesco Emergency Sales, Holland Motor Homes & Bus Co. dba Emergency Vehicles Plus
Medix		
A. Ambulances		
AM18RA01-AM18RA41	Southwest Ambulance Sales LLC	
E. Remounts		
AM18RE01-AM18RE13, AM18RE15	Southwest Ambulance Sales LLC	
First Priority		
B. Light/Medium Rescue Vehicles		
AM18SB01-AM18SB08		First Priority Emergency Vehicles, Inc.
C. Specialty Vehicles or Equipment		
AM18SC02-AM18SC03, AM18SC06-AM18SC07, AM18SC10-AM18SC11, AM18SC16-AM18SC19		First Priority Emergency Vehicles, Inc.
E. Remounts		
AM18SE01, AM18SE03- AM18SE05, AM18SE08- AM18SE11, AM18SE20, AM18SE22		First Priority Emergency Vehicles, Inc.
C. Specialty Vehicles or Equipment		
AM18SC20-AM18SC21	First Priority Emergency Vehicles, Inc.	
C. Specialty Vehicles or Equipment		
AM18SC01, AM18SC04- AM18SC05	Bruner Motors Inc. dba Bruner Motors – GMC, Chevrolet & Dodge	First Priority Emergency Vehicles, Inc.
E. Remounts		
AM18SE06-AM18SE07, AM18SE12-AM18SE19	Bruner Motors Inc. dba Bruner Motors – GMC, Chevrolet & Dodge	First Priority Emergency Vehicles, Inc.

First Priority		
C. Specialty Vehicles or Equipment		
AM18SC08-AM18SC09, AM18SC12-AM18SC15	Austin Truck & Equipment LTD dba Freightliner of Austin	First Priority Emergency Vehicles, Inc.
E. Remounts		
AM18SE21	Austin Truck & Equipment LTD dba Freightliner of Austin	First Priority Emergency Vehicles, Inc.
Osage		
A. Ambulances		
AM18TA01-AM18TA27	Nexus Emergency Group	Osage Industries, Inc.
E. Remounts		
AM18TE01-AM18TE15	Nexus Emergency Group	Osage Industries, Inc.
P. L. Custom Emergency Vehicles		
A. Ambulances		
AM18WA01-AM18WA23 B. Light/Medium Rescue Vehicles: AM18WB01-AM18WB30 C. Specialty Vehicles or Equipment: AM18WC01-AM18WC06 E. Remounts: AM18WE01-AM18WE11	Webb Apparatus of Texas L.L.C.	P. L. Custom Body and Equipment Co., Inc., Delmarva Pump Center Inc. dba DPC Emergency Equipment, Goodman Specialized Vehicles, LLC New England Fire Equipment and Apparatus Corp., Ronald B Morin dba Sugarloaf Ambulance/Rescue Vehicles
Road Rescue		
A. Ambulances		
AM18XA01-AM18XA02, AM18XA04, AM18XA06- AM18XA07, AM18XA09, AM18XA11-AM18XA13, AM18XA15, AM18XA17, AM18XA19-AM18XA20, AM18XA22, AM18XA24, AM18XA26, AM18XA28, AM18XA30, AM18XA36- AM18XA41, AM18XA49- AM18XA50, AM18XA53 E. Remounts: AM18XE01-AM18XE12, AM18XE14-AM18XE15	Siddons-Martin Emergency Group, LLC	REV Ambulance Group Orlando, Inc. – Road Rescue, Absolute Fire Protection Co. Inc., Holland Motor Homes & Bus Co. dba Emergency Vehicles Plus, Burgess Ambulance Sales, Inc., Fire Service Incorporated, Minuteman Fire & Rescue Apparatus, Inc., REV RTC Inc. dba Hall-Mark RTC, True North Equipment Inc. dba True North Emergency Equipment, L. I. Proliner, Inc., Atlantic Emergency Solutions, Inc., Everest Emergency Vehicles, Inc.

TechOps Specialty Vehicles		
B. Light/Medium Rescue Vehicles		
AM18BBB01-AM18BBB02, AM18BBB06-AM18BBB08, AM18BBB12	Chastang Enterprises dba Chastang Ford	TechOps Specialty Vehicles, LLC
C. Specialty Vehicles or Equipment		
AM18BBC07, AM18BBC09, AM18BBC11, AM18BBC14, AM18BBC17, AM18BBC20, AM18BBC23, AM18BBC27- AM18BBC28, AM18BBC39	Chastang Enterprises dba Chastang Ford	TechOps Specialty Vehicles, LLC
B. Light/Medium Rescue Vehicles		
AM18BBB03-AM18BBB05, AM18BBB09-AM18BBB10	Bruner Motors Inc. dba Bruner Motors – GMC, Chevrolet & Dodge	TechOps Specialty Vehicles, LLC
C. Specialty Vehicles or Equipment		
AM18BBC01-AM18BBC06, AM18BBC08, AM18BBC10, AM18BBC12, AM18BBC15, AM18BBC18, AM18BBC21, AM18BBC24, AM18BBC29, AM18BBC38, AM18BBC40	Bruner Motors Inc. dba Bruner Motors – GMC, Chevrolet & Dodge	TechOps Specialty Vehicles, LLC
B. Light/Medium Rescue Vehicles		
AM18BBB15-AM18BBB16	Houston Freightliner, Inc.	TechOps Specialty Vehicles, LLC
C. Specialty Vehicles or Equipment		
AM18BBC13, AM18BBC16, AM18BBC19, AM18BBC22, AM18BBC26, AM18BBC31	Houston Freightliner, Inc.	TechOps Specialty Vehicles, LLC
B. Light/Medium Rescue Vehicles		
AM18BBB11, AM18BBB13- AM18BBB14		TechOps Specialty Vehicles, LLC
C. Specialty Vehicles or Equipment		
AM18BBC25, AM18BBC30, AM18BBC32-AM18BBC33, AM18BBC35-AM18BBC37		TechOps Specialty Vehicles, LLC
C. Specialty Vehicles or Equipment		
AM18BBC34, AM18BBC41- AM18BBC42	TechOps Specialty Vehicles, LLC	

Wheeled Coach		
A. Ambulances		
AM18CCA01-AM18CCA02, AM18CCA04, AM18CCA06- AM18CCA19, AM18CCA21- AM18CCA25 E. Remounts: AM18CCE01-AM18CCE14	Siddons-Martin Emergency Group, LLC	REV Ambulance Group Orlando, Inc. – Wheeled Coach, Alpha Omega Industries, LLC dba 911 Fleet and Fire Equipment LLC, Holland Motor Homes & Bus Co. dba Emergency Vehicles Plus, Fire Service Incorporated, G&W Diesel Service Inc. dba Emergency Vehicle Specialists, Greenwood Emergency Vehicles LLC, Keystone Emergency Vehicles, Inc., L. I. Proliner Inc. , REV RTC Inc. dba Hall- Mark RTC Select Custom Apparatus, Inc., Southern Emergency Consultants, Inc. True North Equipment Inc. dba True North Emergency Equipment, Atlantic Emergency Solutions, Inc., Everest Emergency Vehicles, Inc., Michael G Muster dba Muster Emergency Vehicles Inc.