



### Apparatus Proposal

Customer Name: **Broken Arrow, Oklahoma**

Sales Rep: **Roger Brown**

Submitted Date: **8/24/18**

Expiration Date: **9/28/18**

### Apparatus Detail

Qty.	Description	Price
<b>2</b>	<b>PIERCE ENFORCER AERIAL</b>	<b>\$ 1,993,480.92</b>

Proposal Bid No.: **856/857**

Proposal Doc Date: **8/23/18**

Performance Bond: **YES**

Warranty Period: **Standard**

Estimated Build Time: **4 MO**

### Payment Options

#### OPTION 1 (with Pre-Payment Discount)

Apparatus Purchase Price	\$ 1,993,480.92
Trade-in Value	\$ 0.00
Price After Trade-in	\$ 1,993,480.92
Pre-Payment Discount	-\$ 44,200.76
Extrication Rescue Tools	\$ 0.00
Loose Equipment	\$ 0.00
Options	\$ 0.00
Due Upon Order	\$ 1,949,280.16

#### OPTION 2 (w/o Pre-Payment Discount)

Apparatus Purchase Price	\$ 1,993,480.92
Trade-in Value	\$ 0.00
Price After Trade-in	\$ 1,993,480.92
Pre-Payment Discount	N/A
Extrication Rescue Tools	\$ 0.00
Loose Equipment	\$ 0.00
Options	\$ 0.00
Due Upon Delivery	\$ 1,993,480.92

#### Payment Terms

OPTION 1 PRICING IS BASED ON FULL PAYMENT AT TIME OF ORDER. OPTION 2 PRICING IS BASED ON PAYMENT DUE UPON PRODUCT DELIVERY.

#### Notes

BID#857 SALE PRICE \$1,034,040.17 BEFORE PREPAY DISCOUNT OF \$22,909.87.  
BID#856 SALE PRICE \$959,440.75 BEFORE PREPAY DISCOUNT OF \$21,290.89.  
THIS PROPOSAL BASED ON NASPO / OKLAHOMA STATE CONTRACT PRICING.

NOTE: If deferred payment arrangements are required, the Customer must make such financial arrangements through a financial institution acceptable to Company.] All taxes, excises and levies that Company may be required to pay or collect by reason of any present or future law or by any governmental authority based upon the sale, purchase, delivery, storage, processing, use, consumption, or transportation of the Product sold by Company to the Customer shall be for the account of the Customer and shall be added to the Purchase Price. All delivery prices or prices with freight allowance are based upon prevailing freight rates and, in the event of any increase or decrease in such rates, the prices on all unshipped Product will be increased or decreased accordingly. Delinquent payments shall be subject to a carrying charge of 1.5 percent per month or such lesser amount permitted by law. Company will not be required to accept payment other than as set forth in this Agreement. Company shall have and retain a purchase money security interest in all goods and products now or hereafter sold to the Customer by Company or any of its affiliated companies to secure payment of the Purchase Price for all such goods and products. In the event of nonpayment by the Customer of any debt, obligation or liability now or hereafter incurred or owing by the Customer to Company, Company shall have and may exercise all rights and remedies of a secured party under Article 9 of the Uniform Commercial Code (UCC) as adopted by the state of [KANSAS].