

-----Original Message-----

From: Mike Hewitt [<mailto:mike@defendersupply.com>]

Sent: Tuesday, November 14, 2017 8:30 AM

To: Sautter, Robert <rsautter@brokenarrowok.gov>

Subject: RE: Police Vehicle Pursuit Lighting Bid No. 18.115 / Defender PO# 99671

Good morning Robert,

Per our telephone conversation, it appears we will not be able to fulfill this Purchase Order. While we have been doing business with Broken Arrow for years, Whelen has recently instituted a new rule about bidding and selling out of our territory, which is the Texas Territory, into Oklahoma Territory. There is an Oklahoma Territory Distributor that is apparently complaining about this. So, with this new rule comes a "Passover fee" which is a percentage of the order. We paid it on the last order, but on this order we can't deem it financially feasible to do so. I apologize about this and hope it does not delay your order.

Feel free to contact me if you have any questions or need anything further.

Mike Hewitt

Defender Supply

Public Safety Equipment

Office Direct Line: 903-771-1089

mike@defendersupply.com

www.defendersupply.com

** A Division of Holiday Chevrolet/Ford **

-----Original Message-----

From: Sautter, Robert [<mailto:rsautter@brokenarrowok.gov>]

Sent: Thursday, November 9, 2017 10:38 AM

To: Mike Hewitt <mike@defendersupply.com>

Cc: Stubbs, Roger <rstubbs@brokenarrowok.gov>; Bradley, Mike <MBradley@BrokenArrowOK.Gov>;

Irwin, Mark <MIrwin@brokenarrowok.gov>; Berryhill, Brandon <BBerryhill@BrokenArrowOK.Gov>

Subject: Police Vehicle Pursuit Lighting Bid No. 18.115 / Defender PO# 99671

Mike,

Please see attached for purchase order number 99671.

Please reference the police vehicle pursuit lighting Bid No. 18.115.

Call with any questions.

Thank you.

Respectfully,

Rob Sautter

Buyer

City of Broken Arrow

Office: (918) 259-7000 Ext: 7366

Fax: (918) 259-8376

Email: rsautter@brokenarrowok.gov