



Helping People Communicate!

REVISED February 25, 2016

Mr. Mark Ketchum
City of Broken Arrow
PO Box 610
Broken Arrow, OK 74013

Dear Mr. Ketchum:

Ford Audio-Video Systems, LLC (Ford AV) respectfully submits for your consideration the attached proposal, which covers the details of the system requirements in the following outline:

- A. Introduction
- B. Description of Work
- C. Installation Schedule
- D. Equipment List
- E. Cost Summary and Terms
- F. Guarantees and Limitations of Warranty
- G. Training and Documentation
- H. Building Construction, Installation and Responsibilities
- I. Acceptance

The proposed systems are based upon our understanding of your requirements as communicated to us during our meetings and conversations. If there are any changes that need to be made, please let us know. We invite you to compare our systems with any other; in quality, price, and professionalism of installation, we are second to none.

This proposal contains pricing, design, and installation information that utilizes Ford Audio-Video Systems, LLC's **Oklahoma State Purchasing Contract, #ITSW1021**. It is provided for your use, and is not to be disclosed. Please let us know if any questions arise. We look forward to serving you.
Sincerely,

FORD AUDIO-VIDEO SYSTEMS, LLC

FORD AUDIO-VIDEO SYSTEMS, LLC

Daniel Berg
Senior Account Manager

Bryan Burdick, CTS
Vice President

Voice: 918-664-2420
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Proposal

For

City of Broken Arrow, Broken Arrow, OK

A. INTRODUCTION

This proposal provides a description of the technology incorporated into the systems, lists the major equipment and components, and states the terms, conditions, and responsibilities. Individual components and quantities may be changed, deleted, added, or designated as optional to be added to the system at a future date.

B. DESCRIPTION OF WORK

Ford AV shall provide and install the following systems and equipment for the City of Broken Arrow's Executive Conference Room located in Broken Arrow, OK (Customer):

1. EXECUTIVE CONFERENCE ROOM

- a. Ford AV shall reuse the existing recessed, distributed, ceiling speakers, which are currently located in the conference room's ceiling.
- b. Ford AV shall provide and install one (1) audio amplifier in the conference room. This amplifier shall be used to power the owner furnished equipment (OFE) speakers. This amplifier shall be located in an equipment rack.
- c. Ford AV shall provide and install one (1) 5,000 ANSI-Lumens, HD, Laser projector, in the conference room. This projector shall be mounted from the conference room's ceiling at the distance required to fill the proposed projection screen. This projector shall be controlled via the control system.
- d. Ford AV shall reuse the existing motorized projection screen in the conference room. Ford AV shall set the stops of this projection screen to a 16:9 format.
- e. Ford AV shall provide and install one (1) HD matrix audio/video switcher in the equipment rack in the conference room. The AV switcher shall provide the ability to switch between the sources specified within this scope of work.
- f. Ford AV shall provide and install two (2) computer inputs consisting of one (1) OFE desktop computer input (to be located in the equipment rack) and one (1) OFE laptop computer input (to be located in a to-determined-location). Each computer input shall have a HDMI connector.
- g. Ford AV shall provide and install one (1) wireless computer interface into the conference room. The wireless computer interface shall require access to the Customer's OFE computer network.

- h. Ford AV shall supply and install one (1) Blu-ray DVD player in the conference room. This DVD player shall be installed within the equipment rack and controlled via the control system.
- i. Ford AV shall connect the OFE cable television tuner to the multimedia system. Control of this OFE tuner via the control system shall be determined once the tuner is provided to Ford AV by the customer.
- j. Ford AV shall provide and install the necessary HDMI extenders, transmitters and receivers, in the conference room. These HDMI extenders shall be used to extend the computer interfaces to the equipment rack and from the switcher to the projector and LED display.
- k. Ford AV shall provide and install one (1) 7" LCD touch panel display in the conference room, in a location to be determined by Ford AV and the Customer prior to installation, to control the following:
 - 1) Projector (Power On/Off)
 - 2) Projection Screen (Up/Down)
 - 3) Source Selection
 - 4) Volume (Up/Down)
 - 5) Blu-Ray DVD player primary transport controls
 - 6) OFE Cable television tuner (if compatible).
- l. CONTROL SYSTEM PROGRAMMING NOTES
 - 1) Ford AV shall incorporate the Customer's logo on the "start" page of the touch panel.
 - a) The Customer is responsible for providing a bitmap file format of the logo.
 - 2) The screen graphics shall use the primary colors chosen by the Customer.
 - 3) Ford AV shall provide screen captured print outs of the control panels that shall allow the Customer to visually experience the touch screens and functionality of the system prior to completion of the control system programming. The Customer shall be asked to review the screen captures and provide approval of the control screens prior to the completion of the control system programming.
 - 4) Ford AV shall program the control system to be password-protected (with a designated user to have the ability to change the password).
- m. Ford AV shall provide and install one (1) equipment rack into the conference room. The exact location of this equipment rack shall be determined by Ford AV and the Customer prior to installation.

2. PREVENTATIVE MAINTENANCE

- a. Ford AV shall perform one (1) pre-scheduled service call, prior to the end of the warranty period, for the purpose of conducting routine preventative maintenance (PM) to check the general operation of equipment. This PM service call shall be scheduled in advance with the Customer, between 8:00 am and 5:00 pm Monday through Friday, excluding holidays, and does not include expendable materials used (e.g., light bulbs, lamps, light fixture lamps, fuses, batteries, portable connection cables, etc.) or system programming. This service is renewable up to three (3) years.
- b. The Customer will provide a contact person that is authorized to answer questions and obligate the Customer if additional services are requested. The contact will be personally available to meet with the Ford AV technician and have knowledge of the equipment and systems to be inspected. The contact person will provide access to all areas and equipment rooms requiring inspection.

C. INSTALLATION SCHEDULE

1. Ford AV estimates that the actual on-site installation, test out and commissioning of this project will take six (6) days. In addition to the installation, Ford AV shall prepare system drawings, purchase the equipment, assemble the equipment in our shop, program control software as required and do in-shop testing. This work will take approximately six (6) to eight (8) weeks prior to the beginning of actual installation at your facility. The total time required to complete the project shall be approximately eight (8) weeks. The completion of Ford AV's work depends upon the facility being secure, dust-free, air-conditioned, and quiet.
2. Please note that Ford AV must receive the signed contract prior to beginning any work on this project, including engineering, purchasing of equipment, and the scheduling of the installation. For Ford AV to meet the above completion schedule, it is important that the Customer ensures the job site is available for Ford AV personnel, and there are no interruptions in the availability of the job site and the ability of Ford AV to do the work. Ford AV schedules its work force weeks in advance in order to meet the installation completion dates of all of its customers. As a consequence, it is vital that the Customer notify Ford AV's Project Manager in the event that the Customer changes the schedule or the Customer's other contractors fall behind in completing their portion of the work.

D. EQUIPMENT LIST

EQUIPMENT

Quantity	Description	Price	Extension
1.00	CHRI.1400071080 PROJ,WUXGA,5,000 LUMEN,LASER	8,429.00	8,429.00
1.00	CHRI.1401001021 LENS,LENS 1.22-1.52 ZOOM G	751.00	751.00
1.00	CHIE.CMS440 MOUN,8" CEILING W/ONE SLOT	84.00	84.00
1.00	CHIE.RPMAUW MOUN,UNIV. RPMA W/Q-LOCK WHITE	160.00	160.00
1.00	CRES.DMPS3300C AV,3SERIES DM PRESENT.SYS 300	4,956.00	4,956.00
1.00	CRES.PW-4818DU POWE,48V, POWER PACK FOR PODM	148.00	148.00
2.00	CRES.DMRMCSCALE RECE, DM, 8G+, W/ SCALER	826.00	1,652.00
1.00	CRES.DMTX200C2W PANE,INPUT,DM,8G+,WHITE,TXTR	826.00	826.00

1.00	CRES.TSW752BS DISP.TOU,7",TOUCH,BLACK SMOOTH	944.00	944.00
1.00	EXTR.60-850-01 AMP,XPA,2001,70V,200WT,MONO	407.00	407.00
1.00	EXTR.60-190-01 MOUN,RACK SHELF,UNIV,1U,PRO	77.00	77.00
1.00	EXTR.70-283-01 POWE,IR,EMITTER	22.00	22.00
1.00	DENO.DN-500BD BLUE,1RU PRO BLURAY PLAYER	307.00	307.00
1.00	MIDD.ERK2125LRD 21SP25D RACK W/OUT RD	406.00	406.00
1.00	MIDD.PFD-21 RACK,PLEXI FRONT DOOR,FITS 21	227.00	227.00
1.00	MIDD.UPS1000R8 100VA/750W UPS,IND.OUT	844.00	844.00
3.00	MIDD.U1 RACK,1 SPACE (1 3/4")RACKSHELF	33.00	99.00
1.00	MIDD.EB2 PANEL,2 SPACE (3 1/2") FLANGED	9.00	9.00
4.00	MIDD.EB1 PANE,1 SPACE(1 3/4") FLANGED	7.00	28.00
1.00	MIDD.ERK-RR21 ACCE,21 SPACE (36 3/4") ERK KI	37.00	37.00
1.00	CRES.AM-100 AV,AIRMEDIA PRESENTATION GATEW	944.00	944.00
		Sub Total	21,357.00

CABLES AND HARDWARE

Quantity	Description	Price	Extension
6.00	C2G.41364 CABL,FLEXIBLE HDMI CABLE 6 FT.	13.00	78.00
4.00	C2G.03983 CABL,BLK,CAT6,6',SNAGLESS	6.00	24.00
1.00	C2G.40304 2M VS HIGH SPEED W/ETHERNET HD	7.00	7.00
1.00	C2G.50225 CABL,6FT VGA+3.5MM CABLE M/M	12.00	12.00
500.00	CRES.DMCBL8GPSP WIRE,24/8 STP,8G,PLENUM,	1.00	500.00
1.00	CRIMPS, TIES, & LABELS	170.00	170.00
1.00	CABLES & CONNECTORS	370.00	370.00
1.00	MOUNTING HARDWARE	470.00	470.00
1.00	RACK HARDWARE	270.00	270.00
		Sub Total	1,901.00

INTEGRATION SERVICES

Quantity	Description	Price	Extension
	DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY	12,366.00	12,366.00
		Sub Total	12,366.00
		Merchandise:	23,258.00
		Integration:	12,366.00
		Freight:	.00
		Sales Tax*:	.00
		Total Amount:	35,624.00

E. COST SUMMARY AND TERMS

PROPOSED TOTAL: \$35,624.00

PREVENTATIVE MAINTENANCE: \$360.00

*TAXES: All taxes are the responsibility of the Customer. If a tax is charged to Ford AV, the Customer will be responsible for reimbursing Ford AV for the cost.

TERMS: 100% upon final completion

All invoices are due Net 30.

CC: Unless otherwise prohibited by law, a 3% bank interchange fee will be charged for using a credit card for payment.

PRICE: The price stated above for this project is based upon the complete system being purchased and installed at one time. In the event the Customer selects to purchase less than the total project, delays purchase of any portion of the system, requires that the system be installed in phases, or delays the installation, Ford AV reserves the right to charge for additional labor, travel, and overhead. The price is valid for thirty (30) days from the date of this proposal.

COMMENCEMENT OF WORK:

Ford AV must receive the signed contract prior to the contract being initiated by Ford AV. Without the signed contract being received by Ford AV, no work on the contract will be taken, including engineering the system, purchasing the equipment and scheduling the work crews for installation. In the event the Customer fails to pay Ford AV within the terms above, Ford AV reserves the right to stop work on the project until all payments are received by Ford AV in accordance with the terms.

CREDIT: This proposal shall not be deemed as accepted by Ford AV until the executed contract is returned to Ford AV's credit center for final review and acceptance.

CHANGES: Any Customer Change Orders (CCO) must be approved in writing by the Customer prior to execution by Ford AV and are subject to the credit terms of this agreement.

NON-HIRE: The Customer and Ford AV mutually agree, because of the high cost of training an employee, that neither party shall solicit the employment of any employee of the other party, and shall not employ any employee or any person who was an employee of the other party at any time during the relationship between the parties or for a period of one (1) year following the termination of any relationship between the parties. In the event of a breach of this section, the breaching party agrees to pay the other party an amount equal to the hired employee's annual wages as an agreed upon cost to replace the employee.

F. GUARANTEES AND LIMITATIONS OF WARRANTIES

1. FORD AV GUARANTEES THE FOLLOWING:

- a. Equipment will be new, unless noted otherwise.
- b. All workmanship provided by Ford AV will be free of defects and will be repaired, free of charge, for a period of one (1) year from the date of substantial completion or the first date of beneficial use of the system, whichever date occurs first. Substantial completion shall be defined as the point where the work, or designated portion thereof, is sufficiently complete so that the system can be used for its intended purpose.
- c. All equipment and materials provided by Ford AV that were manufactured by other companies will be warranted under the standard warranty terms of the original manufacturer.
- d. If any questions arise now or in the future about the installation or operation of the system, a Ford AV engineer will be available to assist and answer any questions by phone.
- e. The warranty does not include nor cover expendable materials used with the system installation (e.g., light bulbs, lamps, light fixture lamps, fuses, batteries, portable connection cables, etc.).
- f. Ford AV is not responsible for the reliability of systems that communicate using wireless technology. The performance of equipment utilizing wireless communications is inherently unreliable and will experience "drop outs", distortion and loss of connectivity from time to time. Interference from other forms of radio frequency transmissions, such as radio and television broadcasts, cell phones, and computer wireless networks, is probable and should be expected.
- g. Ford AV is not responsible for the performance, testing, or configuration of owner-furnished data networks that are used to transmit audio, video, and lighting program data and control signal data. IP-based videoconferencing systems rely upon data networks that can provide consistent bandwidth for the transmission. Videoconferencing that is transmitted over the Internet is subject to the intermittent and unreliable nature of the public network. In the event that the Customer's network is found to be the cause of defects in the quality of the audio/video signals, is unreliable, or has insufficient bandwidth to support the A/V/L system and Ford AV's network engineers are required to troubleshoot or configure the Customer's network, the cost of this service will be invoiced to the Customer.
- h. The term "Software" as used in this document includes all editable source files, un-editable compiled files, graphical user interface files and functionality, audio digital signal processor (DSP) files, in whole and in part, produced under the terms of this agreement.

Unless otherwise expressly agreed in writing, all Software created by Ford AV remains the property of Ford AV, and the Customer is hereby provided a license to use the Software for this project only. The Software may not be used on any other project, nor used for any purposes outside of this project, nor shared nor disclosed to anyone who is not an employee of the Customer's company.

- i. Any adjustments made by the Customer or the Customer's agent(s), other than routine operational adjustments, shall not be covered under this warranty statement. Re-calibration of settings shall be considered by Ford AV to be billable time to the Customer at Ford AV's standard engineering rates.
- j. Procedures such as routine preventative maintenance functions (e.g., keeping filters clean, keeping system environment free from foreign materials, etc.) are the responsibility of the Customer and is not included within this warranty agreement. Failure on the part of the Customer to perform these routine maintenance functions shall void this warranty.
- k. If warranty work is necessary within the warranty period, Ford AV will, at its option, repair the defective equipment or return it to the manufacturer for repair.
- l. Repairs, modifications, or other work performed by personnel not authorized by Ford AV during the period of warranty on any equipment of the system may invalidate the warranty.
- m. Ford AV will not be responsible for damages or cost of repairs due to modifications, adjustments, or additions to the system performed by personnel not authorized by Ford AV prior to acceptance of the system by the Customer.
- n. Ford AV may withhold warranty service in the event that the Customer has an unpaid balance due to be paid to Ford AV.

2. OWNER-FURNISHED EQUIPMENT (OFE):

- a. Ford AV's intent is to provide a complete system, which includes providing all the equipment. In some cases, the Customer may own equipment that they desire to be included with the Ford AV installation. Ford AV reserves the right to accept or reject equipment provided by the Customer and to charge a service fee due to the problems encountered with using equipment that is of unknown origin, service history, software revision, etc. Ford AV will not accept OFE that is purchased by the Customer to replace equipment that is specified in this proposal.
- b. Materials or equipment provided by the Customer/Owner, if any, to be included within the work, shall be done with no warranty or guarantee by Ford AV. Use of OFE is solely for the convenience and benefit of the Customer.
- c. The existing equipment, removed as a courtesy by Ford AV, that is not being reused, shall be returned to the Customer. Ford AV is not responsible for the existing equipment or its condition when received by the Customer.
- d. Ford AV shall take reasonable care in handling OFE and shall install it according to standard industry practices; however, Ford AV takes no responsibility for the operation, performance, appearance, or effects of OFE before, during, or after its integration into the system.
- e. The Customer is responsible for installation and registration of all software on OFE computers. Ford AV will provide the Customer with system requirements for Ford AV-

provided software, but the Customer is responsible for installing it on the OFE PCs and/or OFE Network. All software-related customer support shall be directly provided by the software manufacturer.

- f. The Customer agrees to reimburse Ford AV for all work related to the service and/or troubleshooting of OFE with the provision that the Customer authorizes Ford AV to proceed with malfunction evaluation and repairs.
- g. In the event that OFE does not function properly, Ford AV shall notify the Customer. The Customer will determine if the OFE is to be a) repaired, b) an alternate unit provided by the Customer, c) the unit is not to be used, or d) Ford AV is to provide a new unit. Ford AV shall provide a cost to the Customer for the work to be done. The Customer will authorize any additional costs to the job.
- h. Scaffolding or lifts provided by the Customer for use by Ford AV must meet OSHA standards and be satisfactory to meet the needs of the Ford AV installation personnel. In the event the Customer furnished scaffolding or lifts are unacceptable, Ford AV will present a change request detailing the additional cost and time extension required to complete the project.

G. TRAINING AND DOCUMENTATION

1. TRAINING INCLUDED:

- a. Ford AV will host a training session near the completion of installation. All system users and interested persons should attend this training so that all questions can be answered during this training.
- b. During the training, if requested, Ford AV personnel will attend the initial first use of the system and assist the Customer's operators and users in the operation of the Ford AV-installed system.
- c. Ford AV shall provide a training agenda for scheduled training.
- d. Ford AV shall provide a quick start guide (QSG) for each room type. The QSG is a generic, brief description, of how to operate the system. One (1) copy of a laminated document, for each room type, shall be provided to the Customer.

2. ADVANCED TRAINING - OPTIONAL:

Ford AV is committed to providing the highest quality and most modern training experience possible to its Customers. In addition to the training included with this project, for an additional fee, Ford AV offers multiple, customizable options to fit the needs of any Customer. The possible programs include:

- a. Ford AV shall supply a training video consisting of a visual tutorial or tutorials, if multiple room type videos are purchased, that will explain how to operate specific AV systems. This training tutorial, narrated by a Ford AV trainer, is a self-paced, always-available, online video, viewable on any mobile device which give the learner a step-by-step process on how to use the technology.

- b. In consultation with the Customer, Ford AV will develop and execute a custom curriculum and curriculum schedule.
- c. Ford AV will provide in-person presentation(s), as needed, including presentation materials such as PowerPoint or Prezi presentation.
- d. Ford AV will develop a custom Orientation & Operations Handbook, which shall include detailed, user-friendly information on solutions, functionality, troubleshooting, curriculum, and other useful reference materials.
- e. The Ford AV Training Center also highly recommends follow-up training sessions six months to a year following the initial session(s) to ensure that all concepts are anchored and being employed by each user as well as providing opportunities for new employees to receive the same level and style of training existing employees received. The Ford AV Training Center will work with customers to develop a long-term training strategy and/or ongoing training curriculum.
- f. Additional materials include documents in electronic format, additional hard and/or laminated copies of Quick-Start Guides and Orientation & Operations Handbooks, as well as CDs or DVDs of these curriculum materials.
- g. All training curriculum and components will be developed and executed by a Ford AV Master Trainer.
- h. The components of the optional training are to be determined by the Customer, Account Manager, and Ford AV Master Trainer to best meet the needs of the Customer. The cost of the additional materials and training is based on the desired program.
- i. Please contact Ford AV to receive a customized price quote on the Advanced Training Program option.

H. BUILDING CONSTRUCTION, SYSTEM INSTALLATION, AND RESPONSIBILITIES

1. VISUAL INSPECTION:

- a. This proposal is based upon a visual inspection of the site conditions. It is agreed that some buildings may have inherent design and/or construction that is not visibly recognizable and is outside of normal standard and customary building procedures. If the walls, floors or ceiling are found to be constructed in a manner that wire cannot be pulled or equipment cannot be mounted or otherwise installed without labor or materials in excess of those anticipated by both parties and proposed herein, the Customer agrees to be responsible for any adjustments in the labor and materials required to perform the installation.

2. EXISTING CONDITIONS:

- a. Acoustics and Noise

In facilities where Ford AV is providing a sound or audio system, the Customer is responsible for providing an environment free of ambient noise and excessive reverberation and echoes.

- 1) Typically, ambient noise is created by HVAC systems (Heating, Ventilation, and Air Conditioning), plumbing or other mechanical systems in the building. In general, Ford AV recommends that the ambient noise sound pressure level not exceed NC35 (Noise Criteria) or 35 dB A scale.
- 2) Long reverberation times and echoes are normally the result of hard wall, floor, and ceiling surfaces found in some rooms. Typically, Ford AV recommends that the reverb time does not exceed 1.5 seconds where the primary use is the communication of speech. The production of other types of music may require longer reverberation times. In the event that echoes exist, absorptive or diffusive wall and ceiling panels may be required to eliminate or minimize the detrimental effects of the echoes.
- 3) Ford AV is not responsible for any costs related to reducing the ambient noise or modifying the acoustics of the Customer's facilities.

3. THE CUSTOMER SHALL BE RESPONSIBLE FOR:

- a. The Customer shall have a representative (one [1] person selected by the Customer) available throughout the installation to make decisions on behalf of the Customer concerning the installation. The purpose is to ensure that communication between the Customer and Ford AV is accurate and responsive in the event of questions or problems that may arise during installation.
- b. The Customer shall clear the facility, auditorium, or other rooms involved in the installation of all activities during the periods of installation. Ford AV will work with the Customer to schedule the installation. Hours or days of work lost by the installation crew due to the inability to work as planned will be charged to the Customer based on the extra labor and expenses required.
- c. The Customer shall provide a facility that is prepared for the installation of electronic equipment. This includes a clean, dust-free and air-conditioned environment that is secure and quiet. The Customer is responsible for providing a secure job site and for the cost of loss or damage to audio, video, and lighting equipment delivered by Ford AV to the job site.
- d. Electrical AC Power:

In the event that AC electrical power is required to be installed or conduit systems are required to support the audio/video systems, it is the responsibility of the Customer, at their expense, to provide complete and adequate electrical power.
- e. Providing and preparing adequate space for the location of equipment, speakers, speaker clusters, subwoofer cabinets, distributed under and over balcony speaker systems, stage monitor systems, equipment racks, control and mixing consoles, video monitors, video projectors, projection screens, and equipment racks included in system. In the event

floors are sloped or not level, the Customer is responsible for making the floor level under consoles and equipment racks. In the event a projection screen is recessed in a finished ceiling, the Customer is responsible for refinishing the ceiling.

- f. Providing a clear area with adequate ventilation and air conditioning that maintains a room temperature not exceeding 75 degrees Fahrenheit in all rooms that are occupied by sound/audio/video/lighting equipment racks. Sound, audio, video and lighting equipment produces heat which must be dissipated by ventilation or air conditioning. Prolonged operation at room temperatures above 75 degrees Fahrenheit will shorten the life of electronic equipment, leading to premature failure of components.
- g. Ford AV is not licensed for and does not perform any AC electrical, carpentry, painting, masonry, or carpet laying work.

4. FORD AV SHALL BE RESPONSIBLE FOR:

- a. Providing line drawings for systems and equipment manuals electronically at no cost
- b. Fabrication and installation of audio/video systems
- c. Providing recommendations for electrical power and conduits, to be provided and installed by the electrical contractor, for the audio/video/control systems
- d. Installation of low voltage audio/video wiring for systems
- e. Electronic testing of audio systems
- f. Tuning of audio processors
- g. Testing and alignment of video systems
- h. Training
- i. Warranty service
- j. Providing as-built drawings with wire numbers and labels

I. ACCEPTANCE

1. The Customer's personnel will be notified by Ford AV upon completion of the installation.
2. Demonstration of system performance will be during the training session.
3. Participants at the performance demonstration shall include personnel representing Ford AV and personnel representing City of Broken Arrow who are authorized to accept the system as complete and make final payment.

This proposal shall not be deemed as accepted by Ford AV until the executed contract is returned to Ford AV's credit department for final review and acceptance. If a purchase order is required by the Customer, it must be transmitted with the signed install agreement for review and acceptance.

This proposal contains confidential pricing, design, engineering, and installation information and is provided for your private use.

We appreciate the opportunity to work with you on this project. If you have any questions or need additional information, please contact me at 918-664-2420.

Sincerely,

FORD AUDIO-VIDEO SYSTEMS, LLC

Daniel Berg
Senior Account Manager

Voice: 918-664-2420
E-mail: bergd@fordav.com
Website: www.fordav.com

SYSTEM INSTALLATION AGREEMENT

Between

CITY OF BROKEN ARROW

and

FORD AUDIO-VIDEO SYSTEMS, LLC

This is to signify that City of Broken Arrow and Ford Audio-Video Systems, LLC have entered into a contract, in the amount listed below, for the purchase and installation of equipment and services described in the attached proposal.

PROPOSED TOTAL: \$35,624.00

Customer Accepts

PREVENTATIVE MAINTENANCE: \$360.00

Customer Accepts

City of Broken Arrow and Ford Audio-Video Systems, LLC, by and through their respective signatories to the agreement, each represent to the other that they are authorized to enter into this agreement.

We do both agree to abide by the terms and conditions of this agreement.

FORD AUDIO-VIDEO SYSTEMS, LLC

CITY OF BROKEN ARROW

Daniel Berg
Senior Account Manager

Authorized Signature

Bryan Burdick, CTS
Vice President

Printed Name and Title

February 25, 2016
Date

Date

APPROVED AS TO FORM:

Hesli Myers

ASSISTANT CITY ATTORNEY