



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

8/29/2023

Quote ID: **25446RL**

Mr Ryan Baze  
City of Broken Arrow

485 N Poplar Ave

Broken Arrow, Oklahoma, 74012

Dear Mr Ryan Baze,

National Auto Fleet Group is pleased to quote the following vehicle(s) Upfit, (Sourced Item) and Accessories for your consideration. One (1) "Lightly used" Lightning eMotors 2020 ZEV3 Ford Transit Passenger Wagon,

## One Unit

Subtotal	\$149,910.00
Tax (0.0000 %)	\$0.00
Total	\$149,910.00

- per the attached specifications. *Delivery to the City of Broken Arrow's designated location to be billed separately if they elect to contract the service through Lightning eMotors delivery partners.*

This vehicle(s) Upfit is available under the **Sourcewell Contract 091521-NAF**. Please reference this Bid number on all purchase orders.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
National Fleet Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497

Quoting Department  
Account Manager  
Fleet@NationalAutoFleetGroup.com  
(855) 289-6572



## **Purchase Order Instructions & Resources**

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: [Fleet@NationalAutoFleetGroup.com](mailto:Fleet@NationalAutoFleetGroup.com)

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

**We will send a courtesy confirmation for your order and a W-9 if needed.**

### **Additional Resources**

Learn how to track your vehicle: [www.NAFGETA.com](http://www.NAFGETA.com)

Use the upfitter of your choice: [www.NAFGpartner.com](http://www.NAFGpartner.com)

Vehicle Status: [ETA@NationalAutoFleetGroup.com](mailto:ETA@NationalAutoFleetGroup.com)

General Inquiries: [Fleet@NationalAutoFleetGroup.com](mailto:Fleet@NationalAutoFleetGroup.com)

For general questions or assistance please contact our main office at:

# **1-855-289-6572**



# Estimate

Lightning Systems, Inc.  
815 14th St SW  
Suite A100  
Loveland CO 80537  
United States

Date	Estimate #
8/25/2023	2145

Title
City of Broken Arrow ZEV3 Pass Van ADA, Lightly Used

Bill To:
Bryan Wilson National Auto Fleet Group P.O. Box 1131 Alhambra CA 91801 United States

Ship To:
Ryan Baze City of Broken Arrow 485 N Poplar Ave Broken Arrow OK 74012 United States

Company
C011203 National Auto Fleet Group Email: <a href="mailto:jcooper@nationalautofleetgroup.com">jcooper@nationalautofleetgroup.com</a> Phone: (951) 440-0585

Contact
Ryan Baze Email: <a href="mailto:RBaze@brokenarrowok.gov">RBaze@brokenarrowok.gov</a> Phone: 918-259-7000 ext. 7263

Valid Through	Sales Rep	Payment Terms	Shipping Terms	Shipping Method
9/24/2023	Shawn Beveridge	Dep on Order, Bal Upon Invoice	EXW Mfg's Loc	Best Way

Item	Description	Unit Cost	Quantity	USD Total Price
T-350HD_20_PAS SVAN_148_1036 0_80kWh_STEP_I NT_US	Transit, 2020, Passenger Van, 10360GVWR, with Step, Lightning Provided, US	\$131,950.00	1	\$131,950.00
Misc Upfit Service	ADA Package. 7 Ambulatory + 1 Wheel Chair + Driver Passenger Configuration, Braun Side Mounted Lift - Shift & Step	\$34,495.00	1	\$34,495.00
Partner Discount	Lightly Used Vehicle Discount - 40k miles on the chassis/body but BRAND NEW powertrain and batteries	(\$25,000.00)		(\$25,000.00)
LIA3	Full Lightning Insights vehicle telematics access - 3 yrs	\$1,995.00	1	\$1,995.00
Charging Kit - Level 2	19.2 kW AC Wallbox, 240V/80A/1P, J1772, Single 25ft Cable, Ethernet, WIFI, 4G, RFID, OLED Display & 7.2 kW AC Cord, 120V/15A/1P or 240V/32A/1P, J1772, Single 25ft Cable, 2" LCD Display, NEMA 5-15 & 14-50 Adapters, Carrying Bag		1	\$2,995.00
LIAC1	AC charger management software - 1 yr	\$240.00	1	\$240.00
CSF1T	One time charger configuration/setup fee	\$240.00	1	\$240.00
LSTRaining	Half day Driver and Fleet Manager training - Includes travel and related costs.	\$2,995.00	1	\$2,995.00
Total				\$149,910.00
Deposit Due				\$29,982.00

**DRAFT - ESTIMATE ONLY**

Terms & Conditions
Full Terms and Conditions associated with signing this quote can be viewed at: <a href="https://lightningmotors.com/wp-content/uploads/2022/07/LEM-Vehicle-Std-Terms-and-Conditions-Sale-7-11-2022.pdf">https://lightningmotors.com/wp-content/uploads/2022/07/LEM-Vehicle-Std-Terms-and-Conditions-Sale-7-11-2022.pdf</a>

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