



949.270.9400  
iteris.com

1700 Carnegie Avenue, Suite 100  
Santa Ana, CA 92705

June 18, 2024

Mr. Gary Harris  
City of Broken Arrow, OK.

**Re: Sole Source**

Dear Mr. Harris,

Please accept this Sole Source Letter as record that Iteris Inc. is the sole provider for our products in the state of Oklahoma. Iteris is direct to consumer in this territory. If you have any questions, please feel free to contact myself or Mark Nogaki senior vice president of sales at Iteris who is cc'd on this letter.

Sincerely,  
**Mike Searle**  
**Regional Vice President-Central**  
**316-712-9613**  
[msearle@iteris.com](mailto:msearle@iteris.com)



Iteris, Inc.  
1700 Carnegie Avenue  
Suite 100  
Santa Ana, CA 92705-5551

Mike Searle  
msearle@iteris.com

**EQUIPMENT QUOTATION**

Quote #00015399

June 18, 2024

<b>Gary Harris</b> Broken Arrow Oklahoma 74012 gharris@brokenarrowok.gov	<b>Agency:</b> Broken Arrow, OK, City of <b>Contractor:</b> <b>Project Name:</b> Iteris Next <b>Reference:</b> Next 4 intersections	<b>Delivery Term:</b> FOB Destination <b>Payment Terms:</b> NET 30 Days
--	--	--

Fax or email Purchase Orders to: Roadway Sales Support, 949-270-9615 or RS-Sales-Support@iteris.com. Please include Quote Number on your Purchase Order. Prices are valid for 30 days from the date of quote unless extended in writing. Prices on this quote include material only unless otherwise stated. For questions regarding this quotation, please contact the representative listed above.

Product Name	Product Description	Qty	Unit Price	Ext. Price
CAT6-SHLD-CABLE	Cable, CAT6, STP, 1000 FT Wood Spool, Outdoor Burial Grade	1	\$399.00	\$399.00
MON-8HDMI	8 in. Color LCD Monitor, 1 composite video input, 1 VGA input, 1 HDMI input, High 700:1 contrast ratio, brightness 500 nits (cd/m2). (NTSC/PAL)	1	\$256.00	\$256.00
NEXT-CAM-PAK	Vantage Next WDR Camera. Includes NEXT-CAM-SHIPKIT (pedestal-mount bracket assembly, 2 shielded RJ45 connectors)	3	\$1,563.20	\$4,689.60
NEXT-CCU-SM4-TS2-PAK	Vantage Next CCU, Shelf-Mount Unit, for TS2 applications. Supports up to 4 sensors, no separate rack-mount processors required. Includes CCU-SM-TS2-SHIPKIT (external din-rail power supply, 2.4GHz rubber duck antenna, USB optical mouse, 6 ft. HDMI cable, 5 ft. Cat5e patch cable, screwdriver)	1	\$10,392.00	\$10,392.00
PELCO0175	Pelco Camera Bracket - stainless steel hardware, 6ft. pole	3	\$233.00	\$699.00
TS2CABLE	TS2 SDLC cable, 8 ft., DB15 to DB15 connector with connector locks	1	\$42.00	\$42.00
				<b>\$16,477.60</b>

*Important Notes:*  
20% trade-in for old equipment.

*Camera's Video Detection*

This quotation and any resulting order are subject to Iteris' Roadway Sensor Products Standard Terms and Conditions of Sale attached hereto or available at <http://www.iteris.com/RS-Std-TC.pdf>, which are incorporated herein by this reference.

Authorized Signature:

*Mike Searle*

1. TS 25010
2. TS 25030
3. TS 25040
4. TS 25050

<b>SUBTOTAL</b>	\$16,477.60
<b>FREIGHT</b>	Allowed
<b>TAX</b>	\$0.00
<b>TOTAL:</b>	\$16,477.60

*X4*  
*\$65,910.40*