City of Broken Arrow

Initial Priorities and the Road Ahead

February 16, 2016



"Local Government is where Leadership and Public Services Matter the Most!"



State of The City

I. BA's Local Government

II. 120-Day Initial Observations

III. Priorities for the Road Ahead

IV. Questions



I. Broken Arrow's Local Government



City Operational Income Sources

City Sales Tax: 3 cent city tax on each dollar spent for goods in the city limits

- 1 ½ cents to the unrestricted general fund
- ½ cent to the Sales Tax Capital Improvement (STCI) fund
- 1 cent to guarantee the payment of BAMA loans

General Fund Income:

- Sales Tax (63%) (Includes 1 cent BAMA
- Loan Guarantee)
- Misc. Charges, Fees, Licenses,
- F.I.A (34%)
- BAMA PILOT

BAMA Fund Income

- Charges for Services (97%)
- Miscellaneous Charges and Interest (3%)



Excellent Financial Condition

General Fund as of January 31, 2016

- □ Income 102.1% of budgeted
- Expenses 97.4% of budgeted
- Emergency Reserve Fund Balance \$5,086,912

BAMA Fund as of January 31, 2016

- □ Income 102.45% of budgeted
- Expenses 91.22% of budgeted

Financial Ratings affirmed in Nov. 2015:

- Moody's: Aa3 Stable
- □ Standard & Poor's: AA Stable (Nov. 2014)



II. 120-Day Initial Observations



Relationship Building in the Community



Understand How the City Operates Day-to-Day (Orientation)



General Government and Utility Financials



Current Condition of the City's Infrastructure



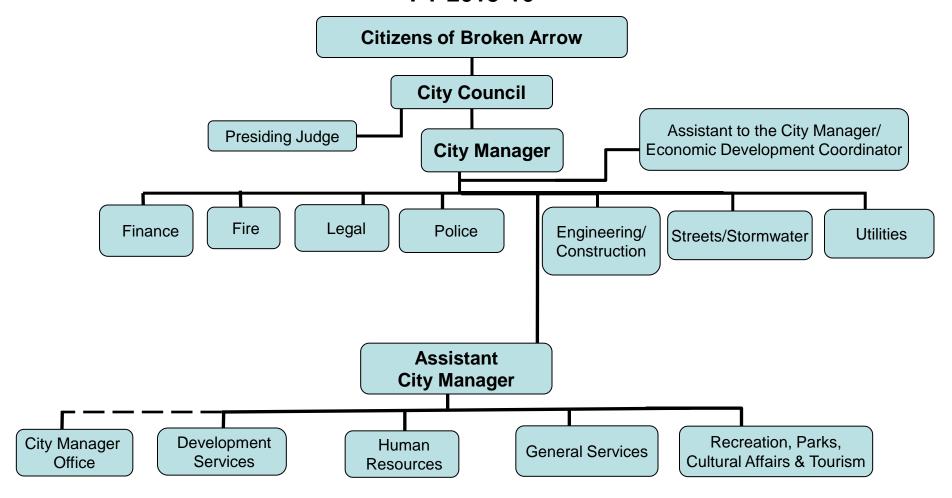
III. Priorities for the Road Ahead 2016 and Beyond...



1. City Organizational Chart



City of Broken Arrow Organization Chart FY 2015-16





Citizens

City Council

Presiding Judge

City Manager

Assistant City Manager Administration

Finance

General Services

Human Resources

City Clerk/Municipal Clerk

Information Systems (IS)

Economic Development & Tourism

City Manager's Office

Communications

Fire

Police

Legal

Assistant City Manager Operations

Development Services

Engineering/Construction

Parks & Recreation

Streets/Stormwater

Utilities

2. Financial Stability

Ensure the City has plans and policies in place to ensure adequate and sustainable resources to meet the needs of local government and utility operations



3. Implementation of Vision 2025

- Police Department
- Fire Department
- Street Maintenance and Traffic Management



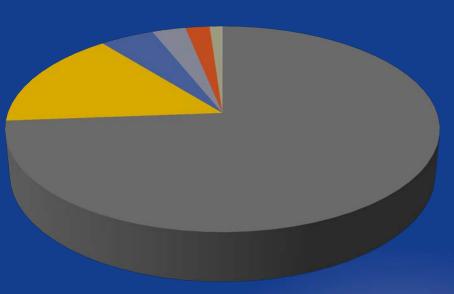
4. Economic Development

- Continue efforts to attract new businesses and retain existing ones
- Continue quality job creation efforts
- Begin discussions on creating a future technology park
- Determine where there are opportunities for future growth and/or redevelopment
- Maintain high quality of life for all!





Percentage of Income by Source



- 75.13% Sales and Use Taxes
- 15.64% Charges and Services
- 3.40% Fines and Assessments
- **2.79% Misc.**
- 2.06% Licenses & Permits
- **0.94% Intergov't**
- 0.04% Interest Income



Strong Cities, Strong State A look at Municipal Revenue

MUNICIPALITIES

SALES TAX

AD VALOREM

STATE APPROPRIATIONS

SCHOOLS

SALES TAX

AD VALOREM

FEDERAL FUNDS

STATE APPROPRIATIONS

SALES TAX VIA CITIES

STATE

SALES TAX

INCOME TAX

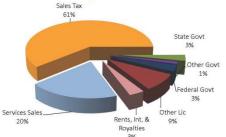
GROSS PRODUCTION TAX

MOTOR VEHICLE TAX



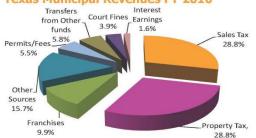
Oklahoma is the only state in which municipalities are almost entirely dependent on sales tax for general operations

Oklahoma Municipal Revenues FY 2014



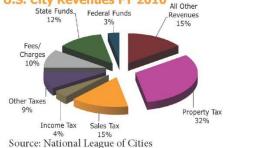
Source: FY 2014 SA&I forms, Oklahoma State Auditor

Texas Municipal Revenues FY 2010



Source: Texas Municipal League

U.S. City Revenues FY 2010



Rose District & Downtown Revitalization



Tourism

- Tourism operation is now back in City Manager's Office
- Important part of Economic Development
- Strategic and Marketing Plan
- Partnership for Conference Center

Economic Impact of Oklahoma Tourism at All-Time High



5. BAMA – Public Utilities

- Stable Rates (cost of service) for All Utility Services
- Strategic Plan for BAMA
- ✓ Plan for Maintaining System and Operations
- ✓ Comprehensive Capital Improvement Plans
- Long-Range Plan for both Water and Wastewater operations
- Future of Our Sanitation and Recycling Programs

6. Street Improvement Program

- Street Maintenance Program
- Long-term Capital Improvement
 Transportation Plan



7. Public and Private Development

Public

- Improve Project Management
- Long-Range Capital Plan for Future Projects
- Improve Accountability of Projects

Private

 Transition current model to Partnership with those that desire to make investments in our City



8. Leadership and Management

- Cultural Transition (underway)
- Additional Training for Leaders
- Succession Planning
- Span of Control
 - (Need for additional personnel in upper/mid-level management)



9. Increase BA's Political Influence

Continue to develop relationships in order for Broken Arrow to maintain its position as a Metro, State and Region Partner



10. Transparency of Local Government Operations

- Redesign City Website
- Implementation of OpenGov Financial Transparency
- Create and Implement Annual Financial Newsletter.
- Create and Implement YouTube Shorts on City Operations, Public Initiatives, and BA Informationals.
- Create and Implement Council Meeting Briefings.
- Create and Implement an Internship Program for Communications and Tourism.
- Implement Citizens Mobile Application for Reporting nonemergency matters.
- Create and Implement Local TV show called something like "What's Happening in BA"

Thank you!



IV. Questions?

CONTACT INFORMATION

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