



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
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Q-599171-45679.794TS

Issued: 01/22/2025

Quote Expiration: 07/31/2025

Estimated Contract Start Date: 09/01/2025

Account Number: 110078

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
City of Broken Arrow Police Dept. 1700 W Detroit St Broken Arrow, OK 74012-3623 USA	City of Broken Arrow Police Dept. - OK PO Box 610 Broken Arrow OK 74013-0610 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Tierney Stuhr Phone: (480) 712-4910 Email: tstuhr@axon.com Fax:	Joshua Russell Phone: 9184518200 Email: jsrussell@brokenarrowok.gov Fax:

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$1,175,622.20</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$1,175,622.20</b>

**Discount Summary**

Average Savings Per Year	\$40,535.16
<b>TOTAL SAVINGS</b>	<b>\$202,675.80</b>

### Payment Summary

Date	Subtotal	Tax	Total
Aug 2025	\$235,124.44	\$0.00	\$235,124.44
Aug 2026	\$235,124.44	\$0.00	\$235,124.44
Aug 2027	\$235,124.44	\$0.00	\$235,124.44
Aug 2028	\$235,124.44	\$0.00	\$235,124.44
Aug 2029	\$235,124.44	\$0.00	\$235,124.44
<b>Total</b>	<b>\$1,175,622.20</b>	<b>\$0.00</b>	<b>\$1,175,622.20</b>

**Quote Unbundled Price: \$1,378,298.00**  
**Quote List Price: \$1,364,200.40**  
**Quote Subtotal: \$1,175,622.20**

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
IR2CA	Interview Room 2 Camera Standard	4	60	\$516.15	\$457.41	\$457.41	\$109,778.40	\$0.00	\$109,778.40
<b>A la Carte Hardware</b>									
50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1			\$1,518.00	\$1,518.00	\$1,518.00	\$0.00	\$1,518.00
<b>A la Carte Software</b>									
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	60		\$0.81	\$0.69	\$74,358.00	\$0.00	\$74,358.00
73618	AXON COMMUNITY REQUEST	180	60		\$10.85	\$9.22	\$99,603.00	\$0.00	\$99,603.00
100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	60		\$32.76	\$27.85	\$300,736.80	\$0.00	\$300,736.80
ProLicense	Pro License Bundle	180	60		\$48.82	\$41.44	\$447,525.00	\$0.00	\$447,525.00
<b>A la Carte Services</b>									
80190	AXON EVIDENCE - CHANNEL SERVICES	1			\$50,000.00	\$42,500.00	\$42,500.00	\$0.00	\$42,500.00
11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180	60		\$10.85	\$9.22	\$99,603.00	\$0.00	\$99,603.00
<b>Total</b>							<b>\$1,175,622.20</b>	<b>\$0.00</b>	<b>\$1,175,622.20</b>

**Delivery Schedule**

**Hardware**

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Interview Room 2 Camera Standard	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	4	1	08/01/2025
Interview Room 2 Camera Standard	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	4	1	08/01/2025
Interview Room 2 Camera Standard	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	4	1	08/01/2025
Interview Room 2 Camera Standard	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	4	1	08/01/2025
Interview Room 2 Camera Standard	50220	AXON INTERVIEW - POE SWITCH - 8 PORT	1	1	08/01/2025
Interview Room 2 Camera Standard	50294	AXON INTERVIEW - SERVER - LITE	2	1	08/01/2025
Interview Room 2 Camera Standard	50298	AXON INTERVIEW - CAMERA - OVERT DOME	4	1	08/01/2025
Interview Room 2 Camera Standard	50322	AXON INTERVIEW - TOUCH PANEL PRO	4	1	08/01/2025
Interview Room 2 Camera Standard	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	4	1	08/01/2025
Interview Room 2 Camera Standard	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	4	1	08/01/2025
A la Carte	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	1	08/01/2025

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 2 Camera Standard	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	4	09/01/2025	08/31/2030
Interview Room 2 Camera Standard	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	4	09/01/2025	08/31/2030
Interview Room 2 Camera Standard	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER	2	09/01/2025	08/31/2030

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
		SERVER			
Interview Room 2 Camera Standard	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	09/01/2025	08/31/2030
Interview Room 2 Camera Standard	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	09/01/2025	08/31/2030
Interview Room 2 Camera Standard	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	09/01/2025	08/31/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	540	09/01/2025	08/31/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	180	09/01/2025	08/31/2030
A la Carte	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	09/01/2025	08/31/2030
A la Carte	73618	AXON COMMUNITY REQUEST	180	09/01/2025	08/31/2030
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	09/01/2025	08/31/2030

**Services**

Bundle	Item	Description	QTY
Interview Room 2 Camera Standard	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	4
A la Carte	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180
A la Carte	80190	AXON EVIDENCE - CHANNEL SERVICES	1

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 2 Camera Standard	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4		

### Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1700 W Detroit St	Broken Arrow	OK	74012-3623	USA

### Payment Details

Aug 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	\$60,147.36	\$0.00	\$60,147.36
Annual Payment 1	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 1	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$303.60	\$0.00	\$303.60
Annual Payment 1	73618	AXON COMMUNITY REQUEST	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	\$14,871.60	\$0.00	\$14,871.60
Annual Payment 1	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$8,500.00	\$0.00	\$8,500.00
Annual Payment 1	IR2CA	Interview Room 2 Camera Standard	4	\$21,955.68	\$0.00	\$21,955.68
Annual Payment 1	ProLicense	Pro License Bundle	180	\$89,505.00	\$0.00	\$89,505.00
<b>Total</b>				<b>\$235,124.44</b>	<b>\$0.00</b>	<b>\$235,124.44</b>

Aug 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	\$60,147.36	\$0.00	\$60,147.36
Annual Payment 2	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 2	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$303.60	\$0.00	\$303.60
Annual Payment 2	73618	AXON COMMUNITY REQUEST	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	\$14,871.60	\$0.00	\$14,871.60
Annual Payment 2	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$8,500.00	\$0.00	\$8,500.00
Annual Payment 2	IR2CA	Interview Room 2 Camera Standard	4	\$21,955.68	\$0.00	\$21,955.68
Annual Payment 2	ProLicense	Pro License Bundle	180	\$89,505.00	\$0.00	\$89,505.00
<b>Total</b>				<b>\$235,124.44</b>	<b>\$0.00</b>	<b>\$235,124.44</b>

Aug 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	\$60,147.36	\$0.00	\$60,147.36
Annual Payment 3	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 3	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$303.60	\$0.00	\$303.60
Annual Payment 3	73618	AXON COMMUNITY REQUEST	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	\$14,871.60	\$0.00	\$14,871.60
Annual Payment 3	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$8,500.00	\$0.00	\$8,500.00
Annual Payment 3	IR2CA	Interview Room 2 Camera Standard	4	\$21,955.68	\$0.00	\$21,955.68
Annual Payment 3	ProLicense	Pro License Bundle	180	\$89,505.00	\$0.00	\$89,505.00
<b>Total</b>				<b>\$235,124.44</b>	<b>\$0.00</b>	<b>\$235,124.44</b>

Aug 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	\$60,147.36	\$0.00	\$60,147.36
Annual Payment 4	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180	\$19,920.60	\$0.00	\$19,920.60

<b>Aug 2028</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 4	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$303.60	\$0.00	\$303.60
Annual Payment 4	73618	AXON COMMUNITY REQUEST	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	\$14,871.60	\$0.00	\$14,871.60
Annual Payment 4	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$8,500.00	\$0.00	\$8,500.00
Annual Payment 4	IR2CA	Interview Room 2 Camera Standard	4	\$21,955.67	\$0.00	\$21,955.67
Annual Payment 4	ProLicense	Pro License Bundle	180	\$89,505.01	\$0.00	\$89,505.01
<b>Total</b>				<b>\$235,124.44</b>	<b>\$0.00</b>	<b>\$235,124.44</b>

<b>Aug 2029</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Annual Payment 5	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	180	\$60,147.36	\$0.00	\$60,147.36
Annual Payment 5	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 5	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$303.60	\$0.00	\$303.60
Annual Payment 5	73618	AXON COMMUNITY REQUEST	180	\$19,920.60	\$0.00	\$19,920.60
Annual Payment 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	1800	\$14,871.60	\$0.00	\$14,871.60
Annual Payment 5	80190	AXON EVIDENCE - CHANNEL SERVICES	1	\$8,500.00	\$0.00	\$8,500.00
Annual Payment 5	IR2CA	Interview Room 2 Camera Standard	4	\$21,955.67	\$0.00	\$21,955.67
Annual Payment 5	ProLicense	Pro License Bundle	180	\$89,505.01	\$0.00	\$89,505.01
<b>Total</b>				<b>\$235,124.44</b>	<b>\$0.00</b>	<b>\$235,124.44</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract NASPO OK-MA-145-21-100 (PA-Oklahoma OK SW1057A) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

## Exceptions to Standard Terms and Conditions

This Agreement begins on the Effective Date and continues for one (1) year with automatic renewals for four (4) additional one-year periods, unless Broken Arrow PD notifies AXON in writing that it wishes to terminate this Agreement thirty (30) days prior to the expiration of each subscription year. In the event the Agency elects not to exercise all four (4) of the renewal options as set forth in the Quote, the termination provisions is Section 16.3 of the MSPA Agreement shall apply.

Axon Enterprise, Inc.

Signed by:  
  
55DAE8BB131A4424

5/22/2025 | 7:35 AM MST

Signature

Date Signed

Signature

Date Signed

