



**PINNACLE**  
Attention You Deserve

**Pinnacle Quote For**  
**City of Broken Arrow**

**5/4/2026**

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**Submitted By:**

**Fortinet Solution**

**Account Executive: Abigail Lee**  
**Sales Engineer: Alan Bunyard**

**Quote#**  
**PBS-13753-L5K6N5**



**PINNACLE**

Attention You Deserve

3824 S. Boulevard St. Suite 200  
Edmond, OK 73013-5781  
Phone: 405-359-0121  
Fax: 405-359-7490

Quote ID: PBS-13753-L5K6N5  
Expiration Date: 5/15/2026  
Created Date: 5/4/2026

Quote ID:PBS-13753-L5K6N5	Pinnacle Business Systems is pleased to submit the following quote for your consideration. Please sign and return to begin the ordering process. If you have any questions, please contact your Account Executive directly, and he or she will be happy to assist you. The terms and conditions of this quote are governed under Fortinet contract C2502.
City of Broken Arrow	
AcctPay@brokenarrow.gov	
Broken Arrow, Oklahoma 74013-0610	
Phil Morris	
(918) 259-2400	
PMorris@brokenarrowok.gov	

**FORTIGATE-401F HARDWARE PLUS 1 YEAR FORTICARE PREMIUM**

Line #	Part Number	Description	Qty.	Unit Price	Ext. Price
1	FN-TRAN-SFP+GC	10GE copper SFP+ RJ45 Transceiver (30m range) 10 GE SFP+ transceiver module, range 30m, RJ45 connector, CAT6A, -5C to 85C, for systems with SFP+ slots	8	\$ 282.90	\$ 2,263.20
2	FN-TRAN-SFP+SR	10GE SFP+ transceiver module, short range 10 GE SFP+ transceiver module, short range 300m, LC connector, MMF, 850nm, 0C to 70C, for systems with SFP+ slots	6	\$ 52.24	\$ 313.44
3	FN-TRAN-SFP+LR	Module FN-TRAN-SFP+LR, 10 GE SFP+ transceiver module, long range 10km, LC connector, SMF, 1310nm, 0C to 70C, for systems with SFP+ slots. TAA Compliant.	6	\$ 87.05	\$ 522.30
4	FG-401F-BDL-950-12	FORTIGATE-401F HARDWARE PLUS 1 YEAR FORTICARE PREMIUM AND FORTIGUARD UNIFIED THREAT PROTECTION UTP	2	\$ 19,924.70	\$ 39,849.40
<b>Sub Total:</b>					<b>\$ 42,948.34</b>

<b>Services</b>	
<b>Service Description</b>	
This quote does not include any professional services.	

<b>Solution Total:</b>	<b>\$ 42,948.34</b>
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Pricing does not include applicable taxes and freight. Final invoice will include applicable taxes and freight charges.

Due to pricing related communications from manufacturers, we are notifying all customers that price adjustments could occur at any time. Some changes may take effect with little notice and may happen after you have received a quote, requiring an updated quote before ordering. Please note that current open orders may also be impacted if manufacturers implement pricing changes before fulfillment. During this period, terms and conditions regarding price changes and returns may not apply. We apologize for the inconvenience and hope this operating environment won't last long. We will notify you as soon as we can about any price changes on existing or upcoming quotes or orders.

Thank you for your understanding.

## Terms and Conditions

1. Title to each item sold to Client shall pass to Client upon payment. PBS shall retain a security interest in any item(s) delivered to the Client and in any proceeds realized from the sale or disposition until the full purchase price thereof is paid by Client and Client authorizes PBS to file any financing statements that are necessary to protect such security interest. Should Client fail to perform any of its obligations including a default in payment of any charges hereunder when due, PBS or its assignee may remove and repossess any or all item(s) hereunder with or without notice or demand, in addition to exercising such other rights and remedies as may be available to it under applicable law.
2. Unless noted, pricing does not include applicable taxes and freight and is subject to change without notice and will be included on the invoice to be paid by the Customer.
3. Proposal is valid for 30 days, unless otherwise indicated on Final Quote.
4. Payment: Subject to credit approval pricing is based on Net 15 payment terms and is subject to change if payment is not received within payment terms and to any applicable charges for late payment set forth on PBS' invoices. If credit is not extended, payment is due prior to shipment of product, or commencement of services.
5. All manufacturers with whom PBS deals, reserve the right to void return of product if seal is broken on any item of equipment. PBS obligation as it pertains to returns is limited and subject to the return policies of the manufactures.
6. In the event of a lease transaction, Client agrees to sign Certificate of Acceptance and return to PBS and lessor within five (5) business days of receipt of item(s). If PBS does not receive a Certificate of Acceptance within such five (5) day period, Client shall be deemed to have accepted the equipment as delivered. In the event of a trade-in or buy-back transaction, Client agrees to release all ownership of existing equipment and make available for pickup in no less than ninety (90) days from date of receipt of new equipment.
7. Upon execution by both parties, this proposal will constitute a legally enforceable obligation. Upon acceptance, this quote/order can be supplemented or modified only by a purchase order accepted by PBS or by a written modification signed by an authorized representatives of both parties. If Client makes any changes or proposes additional terms to those contained herein or submits an acceptance on a different form, such changes, additional terms or alternative proposal form shall be treated as a proposal for an addition to or modification of this proposal by PBS and shall not become a part of the parties' agreement unless and until accepted by in writing by PBS.
8. PBS reserves the right to withdraw, change or modify any of the terms hereof if Client purports to accept some, but not all of the terms of the proposal or trial.
9. The parties agree that all disputes between PBS and Client, whether or not arising under this proposal, shall be resolved by binding arbitration conducted in Oklahoma City, Oklahoma pursuant to the commercial arbitration rules of the American Arbitration Association or a similar organization mutually acceptable to PBS and Client. To the extent possible, the arbitration shall be conducted without the necessity for taking depositions. This proposal is governed by and shall be construed in accordance with the law applicable to contracts made and performed in the State of Oklahoma.
10. Client agrees to indemnify and hold PBS harmless from and against any loss, damage or expense resulting from or arising out of a breach by Client of the terms of this or any agreement between Client and PBS, including without limitation, the inaccuracy of any information provided by Client to PBS in connection with the preparation or development of this proposal.
11. All resales of software licenses or subscriptions are subject to the software providers license or subscription agreement terms and conditions. Software or Subscriptions with multi-year commitments represent an agreement by the Customer to the license/subscription term with the provider regardless of the payment terms offered.
12. PBS and Client agree that information received by and provided to or by PBS and to or by Client in connection with the terms of this proposal concerning the personal, financial, or other affairs of the Client or its distributors, are confidential and proprietary. PBS will not disclose this information to any other entity or individual, except for such disclosures to its employees, consultants and equipment providers as may be necessary to develop this solution for Client or as may be required by applicable law or a court of competent jurisdiction. This obligation will survive the termination of this proposal for any reason for a period of two (2) years. The information in this proposal shall not be disclosed outside the Client organization and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate the proposal. If this proposal or any variation thereof is accepted, Client shall have the right to duplicate, use or disclose the information to the extent provided by any subsequent agreement between the parties. This restriction does not limit the right of Client to use information contained in the proposal if it is obtained from another source without restriction or is generally available to the public. Each party agrees that all information of either party shall be and remain the property of the owner. Neither party grants to the other party any express or implied rights or license under any patents, patent applications, inventions, copyrights, trademarks, trade secret information, or intellectual property rights owned by such party.

# Acceptance Page

City of Broken Arrow  
AcctPay@brokenarrow.gov  
Broken Arrow, Oklahoma 74013-0610

Please review the shipping information for accuracy:  
220 S 1st St  
Broken Arrow, Oklahoma 74012  
Phil Morris / (918) 259-2400 / PMorris@brokenarrowok.gov

Special Delivery Instructions:

Special Delivery Instructions:

Authorized Signature

Printed Name

Title

Date

Customer PO#

**PBS Acceptance:**

Authorized Signature

Printed Name

Title

Date