



Pricing Proposal
Quotation #: 26218058
Created On: 5/21/2025
Valid Until: 2/27/2026

OK-City of Broken Arrow

Phil Morris

, OK
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Sr. Client Solutions Manager

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All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Pure as-a-Service - //Unified Block and File - Capacity - Reserve Rate (per TiB/ month) DRR >= 2:1 Pure Storage - Part#: PAASUnifiedBlockandFileCapReserve Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S Note: Year 1 - Reserve Rate \$15.33	600	\$155.46	\$93,276.00
2	FA //X, //C //E Install Pure Storage - Part#: PSDPFAISINST00 Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S	1	\$10,500.00	\$10,500.00
3	Pure as-a-Service - //Unified Block and File - Capacity - Reserve Rate (per TiB/ month) DRR >= 2:1 Pure Storage - Part#: PAASUnifiedBlockandFileCapReserve Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S Note: Year 2	600	\$183.95	\$110,370.00
4	Pure as-a-Service - //Unified Block and File - Capacity - Reserve Rate (per TiB/ month) DRR >= 2:1 Pure Storage - Part#: PAASUnifiedBlockandFileCapReserve Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S Note: Year 3	600	\$183.95	\$110,370.00
5	Pure as-a-Service - //Unified Block and File - Capacity - Reserve Rate (per TiB/ month) DRR >= 2:1 Pure Storage - Part#: PAASUnifiedBlockandFileCapReserve Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S Note: Year 4	600	\$183.95	\$110,370.00

6	Pure as-a-Service - //Unified Block and File - Capacity - Reserve Rate (per TiB/ month) DRR >= 2:1 Pure Storage - Part#: PAASUnifiedBlockandFileCapReserve Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S Note: Year 5	600	\$183.95	\$110,370.00
7	Pure as-a-Service - //Unified Block and File - Capacity - On-demand Rate (per TiB/ month) Pure Storage - Part#: PAASUnifiedBlockandFileCapOnDemand Contract Name: Computer Equipment, Peripherals & Related Services Contract #: SW1020S Note: To be charged by Pure based on usage, \$22.99 TiB/Month	1	\$0.00	\$0.00
			Total	\$545,256.00

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Returns available via Pure Love Your Storage guarantee

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

In order to ensure a that we can provide you with accurate shipping costs for any hardware on this quote, please provide us with answers to these questions:

- Is Inside Delivery Required? (Yes/No)
- Is a Delivery Ticket Required? (Yes/No)
- Is there a freight elevator on site? (Yes/No)
- Is a Delivery Appointment Required? (Yes/No)
- Is a Forklift or Pallet Jack Required? (Yes/No)
- Are there pallet size limitations? (Yes/No)
- Is a Liftgate Required? (Yes/No)
- Are there truck size limitations? (Yes/No)
- Is Pallet and Debris Removal Required? (Yes/No)
- Add Floor Covering to Inside Delivery? (Yes/No)
- Does the delivery site require a Certificate of Insurance (COI)? If yes, provide Sample COI from Customer (Yes/No)
- Other Special Delivery Instructions, additional care or handling notes: (Yes/No)

The following EULA applies to all Pure Storage products on this quote:

<https://www.purestorage.com/docs.html?item=/type/pdf/subtype/doc/path/content/dam/pdf/en/legal/pure-enduser-agreement.pdf>

Please note: additional manufacturer terms and conditions may apply. Your inside sales team will reach out to you with updates as needed.

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Payment Schedule for Group1

1	Start Date	\$93,276.00			
2	+3 Months	0.00	0.00	0.00	Usage Based
3	+3 Months	0.00	0.00	0.00	Usage Based
4	+3 Months	0.00	0.00	0.00	Usage Based
5	+3 Months	\$110,370.00			Usage Based
6	+3 Months	0.00	0.00	0.00	Usage Based
7	+3 Months	0.00	0.00	0.00	Usage Based
8	+3 Months	0.00	0.00	0.00	Usage Based
9	+3 Months	\$110,370.00	0.00		Usage Based
10	+3 Months	0.00	0.00	0.00	Usage Based
11	+3 Months	0.00	0.00	0.00	Usage Based
12	+3 Months	0.00	0.00	0.00	Usage Based
13	+3 Months	\$110,370.00	0.00		Usage Based
14	+3 Months	0.00	0.00	0.00	Usage Based
15	+3 Months	0.00	0.00	0.00	Usage Based
16	+3 Months	0.00	0.00	0.00	Usage Based
17	+3 Months	\$110,370.00	0.00		Usage Based
18	+3 Months	0.00	0.00	0.00	Usage Based
19	+3 Months	0.00	0.00	0.00	Usage Based
20	+3 Months	0.00	0.00	0.00	Usage Based
21	+3 Months	0.00	0.00	0.00	Usage Based

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.