

THE ARROW GROUP

Insurance • Employee Benefits • Bonds



Affiliated Agencies

Farris Insurance
Agency, Inc.
Springdale, AR

Fred Daniel & Sons
Tulsa

Mike Moss Agency
Siloam Springs, AR

Somers Insurance
Agency, Inc.
Lindsey

The Bramlett Agency
Ardmore

Loftis & Wetzel
Insurance
Blackwell

United Insurance
Agency
Harrison, AR

Rackley - Thompson
Insurance, Inc.
Mountain Home, AR

Webb, Young, Webb,
Liles and Tolentino
Oklahoma City

Smith Insurance
Marianna, AR

Insurance Solutions
Norman

Jordon Carris Agency
McAlester

June 24, 2015

City Of Broken Arrow
P.O. Box 610
Broken Arrow, OK 74013

RE: BASS PRO SHOPS INSURANCE

Dear Steven:

The following is a renewal premium summary for the insurance coverages required for the BASS PRO SHOPS Broken Arrow Location. The current insurer, The Hartford, as once again offered the most competitive solution to the City's needs. It should be noted that most insurers we contacted regarding providing a proposal option refused either due to the fact that the premium Hartford is charging is more competitive than they can offer or due to the property values at risk in our high hail/wind damage prone state. That fact continues to plague the underwriting of larger property risks in Oklahoma.

	14/15		15/16
	\$25,332,700.00	Building Value	\$26,092,720.00
		Replacement Cost Basis	
		Wind/Hail: 100,000.00	
		All Other: \$10,000.00	
		Flood: \$10,000,000.00 limit with \$25,000.00 Deductible	
		Earthquake: \$10,000,000.00 limit with \$25,000.00 Deductible	
	\$976,000.00	Loss of Rental Income	\$979,000.00
	\$1,000,000.00	Premises Liability	\$1,000,000.00
	\$37,042.00	Package Policy Premium	\$42,461.00
	\$2,424.00	\$5,000,000.00 Umbrella Liability	\$2,424.00



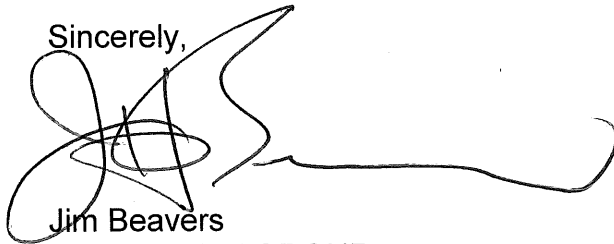
Sound Strategies For Risk Management

City of Broken Arrow- BASS PRO SHOPS
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As we have discussed, there is a premium increase over last year. This is solely because of the property insurance exposure. Oklahoma continues to suffer from natural disasters, be they wind, hail, flooding or water damage. Until such time as the interest rates and thus financial investment income for insurer's increases, they will have to make sure that they are charging adequate rates to offset the expenses and claims that they pay as a result of their business.

Thank you for this continued opportunity to serve the City of Broken Arrow.

Sincerely,

A handwritten signature in black ink, appearing to be 'Jim Beavers', written over a large, stylized graphic element that resembles a signature or a logo.

Jim Beavers
THE ARROW GROUP
President & CEO