

	107' Aerial Apparatus	110' Aerial Apparatus with Platform	Total
NASPO pricing	\$ 959,440.75	\$ 1,034,040.17	\$ 1,993,480.92
HGAC pricing	\$ 950,514.83	\$ 1,025,809.79	\$ 1,976,324.62
Savings	\$ 8,925.92	\$ 8,230.38	\$ 17,156.30

HGAC pricing	\$ 950,514.83	\$ 1,025,809.79	\$ 1,976,324.62
Pre-payment discount	\$ 21,290.89	\$ 22,909.87	\$ 44,200.76
Final price	\$ 929,223.94	\$ 1,002,899.92	\$ 1,932,123.86