



L3Harris Technologies, Inc.
Public Safety and Professional Communications
221 Jefferson Ridge Parkway
Lynchburg, Virginia 24501
Phone: 1-800-368-3277
Fax: 321-409-4393

Quote Name: City of Broken Arrow_XL85M_295766_09302025

Date: 9/30/2025 Valid for 30 days

Sales POC: Greg Kolsut

Sgt. Zack Schatz
Quartermaster
1101 N. 6th St
Broken Arrow, OK. 74012
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Account Manager- Oklahoma
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L3Harris' Internal Use Only	
Quote by:	J.Knox/C.Corrigan
CRM #	
CCC Case #	INC-000368676/INC-000369651

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
XL-85 Mobile							
1	XQ-M78B	MOBILE, XL-85M, 700/800 MHZ	16	\$ 2,500.00	26%	\$ 1,850.00	\$ 29,600.00
2	XQ-PL8Y	FEATURE, ENCRYPTION LITE	16	\$ 0.01	100%	\$ -	\$ -
3	XQ-PL4F	FEATURE, PHASE 2 TDMA	16	\$ 275.00	26%	\$ 203.50	\$ 3,256.00
4	XQ-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	16	\$ 785.00	26%	\$ 580.90	\$ 9,294.40
5	XQ-PL4L	FEATURE, SINGLE BAND, 7/800	16	\$ 0.01	100%	\$ -	\$ -
6	XQ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	16	\$ 1,200.00	26%	\$ 888.00	\$ 14,208.00
7	XQ-MC6A	MICROPHONE, XL, STANDARD MOBILE	16	\$ 105.00	26%	\$ 77.70	\$ 1,243.20
8	XQ-AN3H	ANTENNA, ELEMENT, 700/800,900, 3DB	16	\$ 75.00	26%	\$ 55.50	\$ 888.00
9	XQ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	16	\$ 80.00	26%	\$ 59.20	\$ 947.20
10	XQ-LS6A	SPEAKER, EXTERNAL, MOBILE	16	\$ 60.00	26%	\$ 44.40	\$ 710.40
11	XQ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	16	\$ 120.00	26%	\$ 88.80	\$ 1,420.80
12	XQ-MA4F	KIT, MOUNTING XL-85 MOBILE UNIVERSAL	16	\$ 250.00	26%	\$ 185.00	\$ 2,960.00
13	XQ-CA6D	CABLE, POWER, XL-CH	16	\$ 87.00	26%	\$ 64.38	\$ 1,030.08
14	XQ-ZM2Z	KIT, CONVERSION, XL-85M, REMOTE CTRL HD	16	\$ 750.00	26%	\$ 555.00	\$ 8,880.00
15		Radio Refresh 2.0 Trade In	16	\$ (400.00)	0%	\$ (400.00)	\$ (6,400.00)
Estimated Shipping							\$ 395.68
Lead time is subject to material availability at time of order						Total Sale Price	\$ 68,433.76

Terms and Conditions:

The Terms and Conditions are governed by the agreement between L3Harris Technologies and Sourcewell Public Safety Communications Technology and Hardware Solutions. This Quote is issued pursuant to Sourcewell Contract 042021-L3H, and SIT#295766. In accordance with Section 6.B. of the Sourcewell Contract, L3Harris has supplied additional terms and conditions customary to the industry, as well as specific to the technology being proposed. City of Broken Arrow, Broken Arrow, Oklahoma Sourcewell Membership ID# 67325..

- Also reference MBP# 1217697 - Radio Refresh 2.0 Trade In
Orders must be received by December 15, 2025
- Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Improper storage of batteries may void warranty.
- Pricing does not include installation, programming, taxes or shipping (if applicable), unless otherwise noted. These items may be waived based on the terms and conditions which are applicable to this quote (Item 1) and could be subject to change.

Purchase Order requirements:

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501

The Purchase Order should include the following references:

Must include Quote Name and Date. If applicable, include MBP#.

All orders must contain valid model number, quantity, and price for each item.

Frequencies must be supplied with order if applicable.

Requested Delivery Date; If related to Grant Funding, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

Shipping will default to Best Way ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.

Bill to and Ship to addresses along with contact information must be included. Provide customer account number if readily available.

L3Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.