Our Proposal

About
RingCentral

Who We Are

RingCentral is a 25-year leader in unified cloud communications, with a focus on

reliability	security

& intelligent, connected experiences

How We Do It

RingCentral uses the most reliable UCaaS, CCaaS and voice connectivity available.

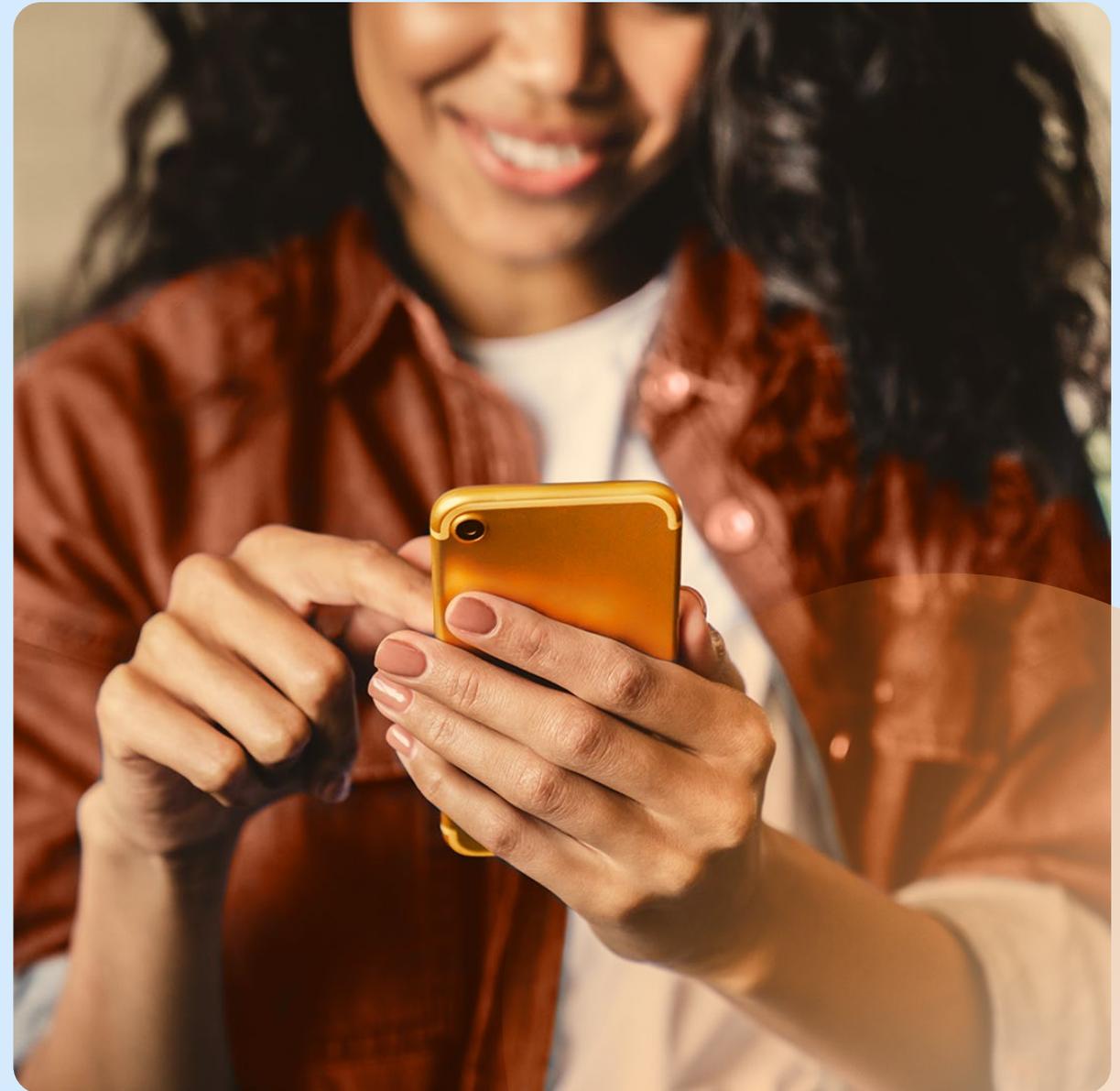Our all-in-one platform combines phone, message, video and contact center with AI and analytics.

With the power of cloud, we enable seamless and secure communications from anywhere, on any device.

The Result

A flexible, cost-saving and resilient alternative to legacy PBX.

What Sets Us Apart

25 years

providing the most comprehensive and flexible UCaaS and CCaaS solutions

9-year Gartner® Magic Quadrant™ Leader for UCaaS worldwide

5+ years delivering 99.999% SLA uptime performance

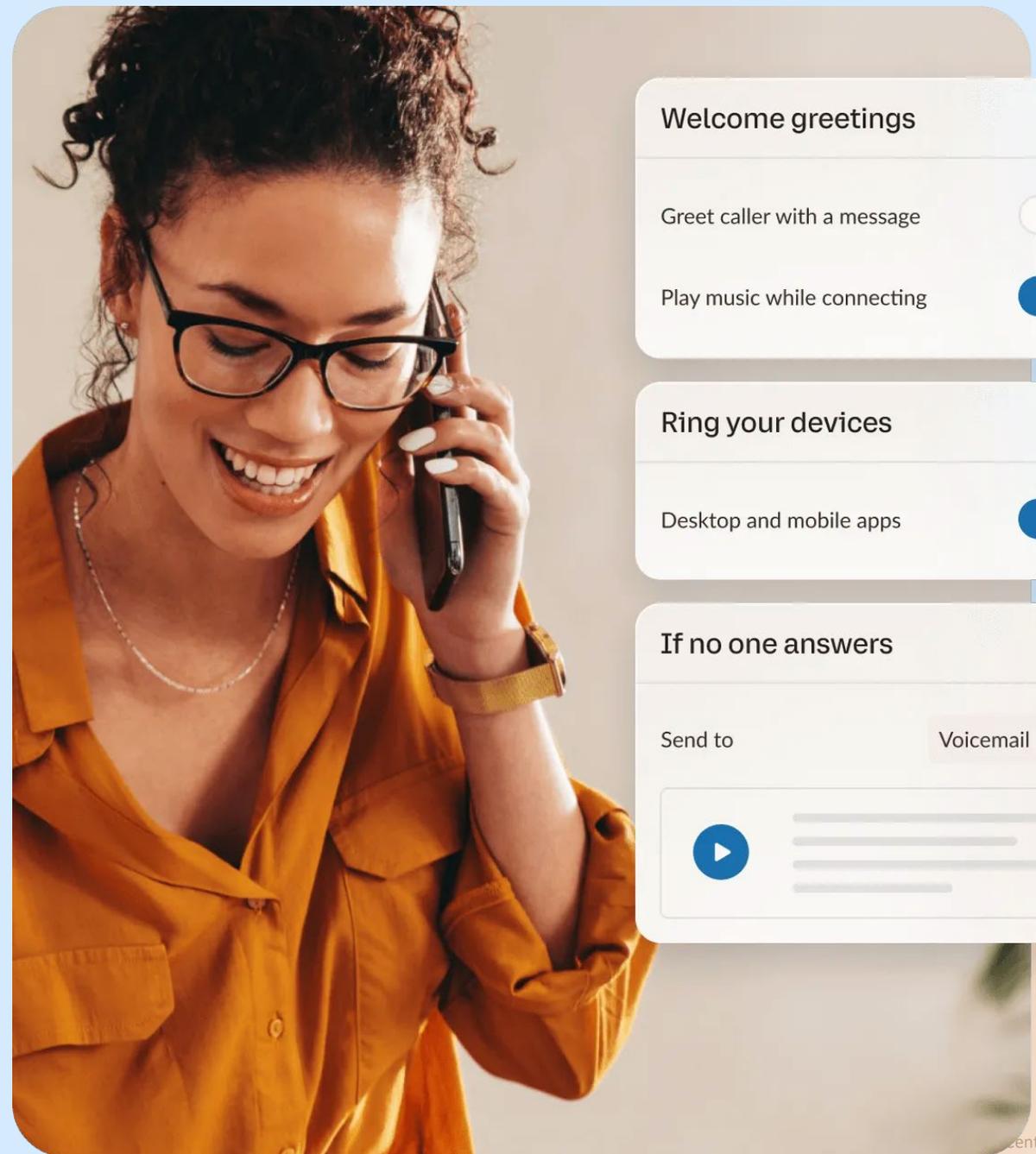Trusted by 250+ public-sector agencies

More communications APIs than any other vendor (300+ third-party integrations, 500+ APIs)

Largest ecosystem of integrated telephony solutions for Salesforce & MS Teams

Mobility-first design

Flexible migration paths; ability to leverage existing hardware, including POTS

Experienced professional services

Outdated On-Premise PBX Systems

Expensive

On-premise systems require large upfront investments & ongoing maintenance; scaling is costly & complex. POTS prices are rising as systems reach end of life.

Fragmented

Siloed systems can lead to disjointed communications; make IT harder to manage; and impact collaboration & workflows.

Less Secure

Unsupported systems may lack security & compliance updates; older systems are harder to integrate securely.

Less Reliable

Unreliable/ less resilient systems can disrupt critical communications and impact mission/business continuity.
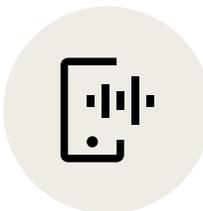
How RingCentral Can Help

Our Core Competencies

Unified Communications as a Service (UCaaS)

Seamlessly integrate all communications channels on a single cloud-based platform.

Merge VoIP, chat, SMS and video.

Easily collaborate and engage constituents on any channel.

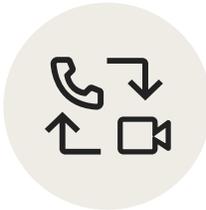Operate on a highly reliable and scalable cloud.

Consolidate tools to simplify management & reduce costs.

PBX Migrations

Expert consulting & managed migrations help your organization
efficiently transition from on-premise PBX to cloud.

Improve reliability & resilience.

Modernize how teams communicate & improve citizen and student satisfaction.

Tailor to your mission, IT requirements & strategic goals.

Save costs, rationalize apps, & maximize ROI for taxpayers and students.

AI & Analytics

AI and analytics have been part of our UCaaS and CCaaS solutions for years. As seasoned experts, we can help you use them responsibly to your best advantage.
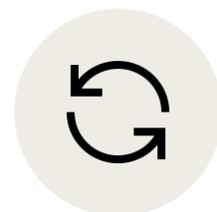
We help you intelligently apply optional AI tools to harness insights and automation— so you can communicate more clearly, efficiently and accurately.
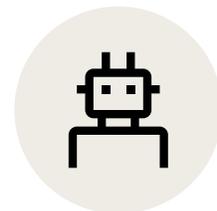
Provide instant, personalized support with intelligent chatbots and virtual assistants.

Run more productive meetings with AI-powered transcripts, summaries, noise reduction, and more.

Streamline processes by automating routine tasks and workflows.

Use conversational analytics to assess interactions and customer sentiment on any channel.

POTS Replacement

RingCentral is the only UCaaS vendor that helps you leverage your existing POTS (Plain Old Telephone Service) hardware or migrate from traditional copper phone lines to the cloud.
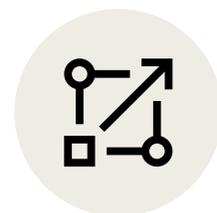
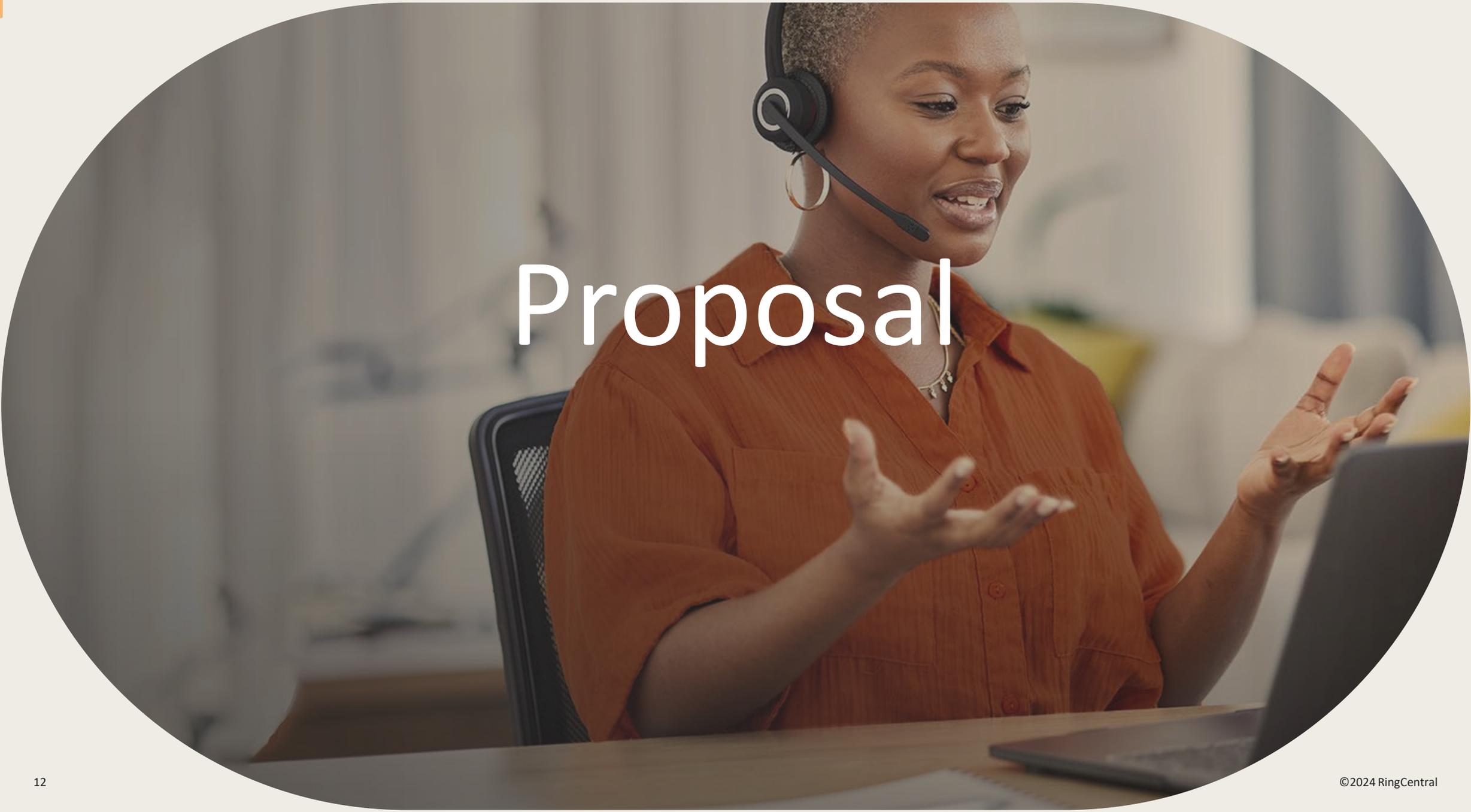Connect your POTS to the cloud without replacing your analog equipment.
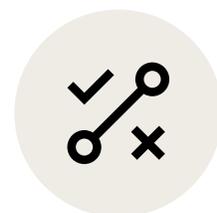
Connect safety systems that rely on POTS to a wireless network.

Deploy easily with minimal disruption.

Maintain regulatory compliance.

Proposal

RingCentral Proposal

City of Broken Arrow

RingCentral Government Plan - Ultra	User Count	List Price	Discount	Contracted Price	Total Discount	Total Cost
RingCentral EX Government Utlra License	580	$40.00	$33.00	$7.00	$19,140.00	$4,060.00
2nd Digitial Government Basic License - conference, lobby, backoffice	45	$14.99	$13.49	$1.50	$607.05	$67.50
Additional Local Number (DID's public facing, outside of included DID for each user license)	1	$4.99	$4.74	$0.25	$4.74	$0.25
e911 & Cost Recovery Fee (CRF)	625	$4.50	$0.00	$4.50	$0.00	$2,812.50
RingCentral CX Government License (contact center agents)	10	$75.00	$22.50	$52.50	$225.00	$525.00
Total License Service Costs*					**$19,976.79**	**$7,465.25**
Hardware Options - One Time Cost	Phone Count	List Price	Discount	Contracted Price	Total Discount	Total One-Time Cost
Poly Edge E350 IP Phone	20	$235.00	$235.00	$0.00	$4,700.00	$0.00
Poly Edge E320 IP Phone	441	$218.00	$218.00	$0.00	$96,138.00	$0.00
Poly Trio 8300 Conference Phone	5	$548.00	$493.20	$54.80	$2,466.00	$274.00
AudioCodes Hardware (8x MP504) / Poly 402	15					$5,000.00
Total Hardware Costs*					**$100,838.00**	**$5,274.00**
Free Service Credits	Count	Incentive Credit	Discount	Contracted Price	Total Discount	Total Incentive Credit
Ring EX & Ring CX Service Credits (one-time)*	4					**$29,861.00**
One-Time Implimentation Cost						Total Cost
RingCentral - Implimentation/Training-Ring EX/Ring CX services (one-time cost not due until after the project is completed)	1					**$61,272.00**
Total Monthly Costs:						**$7,465.25**
Total Annual Costs:						**$89,583.00**

*Does not include taxes

** Pricing based on signed agreements and account activation on or before 03/31/2025

*** Requires 36 Month Term

****No billing until next fiscal budget for 2025 until after July 2025

RingCentral

Thank you.