## loer

# RIDESHARE PROGRAM



## MAIN GOALS

#### **AUG 2022**

- Entice those visiting the Tulsa region to utilize Broken Arrow lodging
- Connect visitors with shopping and dining experiences in Broken Arrow
- Allow the City to test micro-transit options
- The service is only available to guests staying in our lodging properties

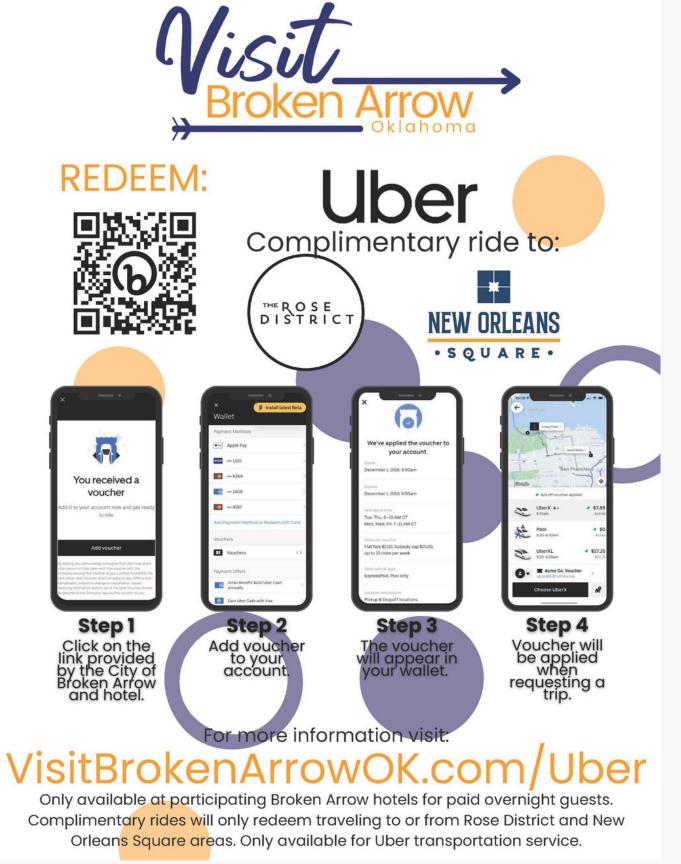
## MARKETING

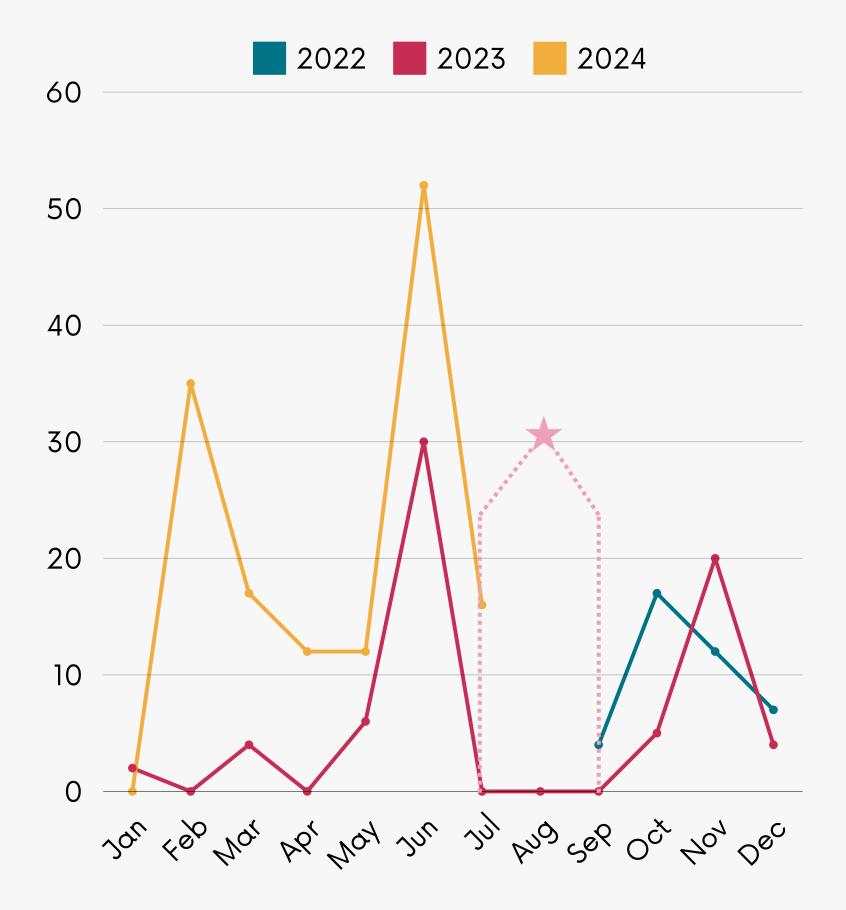
- Flyers
- Business Cards
- Website
- Hotel Staff Education

https://visitbrokenarrowok.com/uber



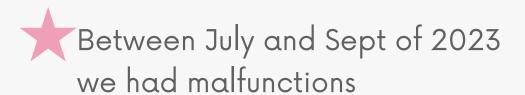






- Est 258 valid trips
- Avg person stays 1.5 nights
- 2 trips per person per night
- \$7000 total spend (22-24)

Assumed volume w/out fraud



### EXPANDING THE PROGRAM

#### **Additional Location**



#### **Expanding Hours**

- Current Hours: M-F 9:30am-10pm and Sat/Sun 8am-11pm
- Updated Hours: 8am-2am 7 days a week

#### AIRPORT MARKETING ROLLOUT

- Restaurant Notifications
- Airport ad
- Facebook ads
- Swag bags
- Rose District brochures
- Visitors Guides
- Billboards
- Press Release