ECONOLITE

RE: Econolite COBALT and Cabinet Sole Source letter

June 26, 2024

To Whom It May Concern:

Econolite Control Products is the sole source provider of the Cobalt controller equipped with the ASC/3 and EOS firmware and Econolite Cabinets. These are to work with seamless operation on same source components and the current traffic signal system used by City for its traffic signals. The Cobalt controller and Blue Series cabinet, in the Oklahoma market, is sold only as a direct transaction between Econolite Control Products and end customers.

Sincerely,

Tully McCroy
Account Manager
Econolite Control Products.

● ECONOLITE

Quotation

6/26/2024

To:		Quote Name: Broken Arrow Cabinet and Cobalts
		Project Reference:
		Econolite Reference: Q-45591-C4C4
*Ship To Address to be verified URO		

Item #	Part	Qty	Description	Tariff	Price per	Extended	
1	COBRM211101 10000	4	COBALT G-SERIES RACKMOUNT, WITH PWR CORD, NO DATA KEY, NO COMM CARD	$24.10	$3,600.00	$14,400.00	← *Traffic Cabinets*
2	STCAB3687	4	332D NAT-AG/WHT CAB BROKEN ARROW	$44.69	$14,500.00	$58,000.00	← *Controllers*

(handwritten notes, left column)
1. TS 25010 — 1 cabinet, 1 controller
2. TS 25020 — 1 cabinet, 1 controller
3. TS 25030 — 1 cabinet, 1 controller
4. TS 25040 — 1 cabinet, 1 controller

Subtotal	$72,400.00
Shipping & Handling*	$1,200.00
Taxes**	$0.00
Tariffs**	~~$275.16~~
TOTAL	$73,875.16

Quote Valid For Days: 60
FOB: Econolite Factory
Terms: NET30
*Ship Terms:
**Taxes and Tariffs Estimated (if included)

Tully McCrory
Tully McCrory, Account Manager
Mobile: 918-399-0502
tmccrory@econolite.com

Shipping Date: To be determined at time of receipt of order

econolite.com/feedback