



Axon Enterprise, Inc.
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Q-532403-45258.972JH

Issued: 11/28/2023

Quote Expiration: 12/18/2023

Estimated Contract Start Date: 05/15/2024

Account Number: 110078

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
1700 W Detroit St 1700 W Detroit St Broken Arrow, OK 74012-3623 USA	City of Broken Arrow Police Dept. - OK PO Box 610 Broken Arrow OK 74013-0610 USA Email: ssmith@albanyny.gov

SALES REPRESENTATIVE	PRIMARY CONTACT
Lauren Gauer Phone: 480-580-3639 Email: lgauer@axon.com Fax:	Steven Smith Phone: 918-259-8400 Email: stsmith@brokenarrowok.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$331,808.00
ESTIMATED TOTAL W/ TAX	\$331,808.00

Discount Summary

Average Savings Per Year	\$19,440.00
TOTAL SAVINGS	\$97,200.00

Payment Summary

Date	Subtotal	Tax	Total
Apr 2024	\$331,808.00	\$0.00	\$331,808.00
Total	\$331,808.00	\$0.00	\$331,808.00

Quote Unbundled Price:	\$429,008.00
Quote List Price:	\$366,800.00
Quote Subtotal:	\$331,808.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T10Basic	TASER 10 Basic Bundle	120	60	\$58.64	\$50.00	\$45.14	\$325,008.00	\$0.00	\$325,008.00
A la Carte Services									
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,800.00	\$6,800.00	\$6,800.00	\$0.00	\$6,800.00
Total							\$331,808.00	\$0.00	\$331,808.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
TASER 10 Basic Bundle	100390	TASER 10 HANDLE, YLW, CLASS 3R	120	04/15/2024
TASER 10 Basic Bundle	100390	TASER 10 HANDLE, YLW, CLASS 3R	4	04/15/2024
TASER 10 Basic Bundle	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	120	04/15/2024
TASER 10 Basic Bundle	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	4	04/15/2024
TASER 10 Basic Bundle	100399	TASER 10 LIVE CARTRIDGE	1200	04/15/2024
TASER 10 Basic Bundle	100611	TASER 10 SAFARILAND HOLSTER, RH	10	04/15/2024
TASER 10 Basic Bundle	100613	TASER 10 SAFARILAND HOLSTER, LH	110	04/15/2024
TASER 10 Basic Bundle	20018	TASER BATTERY PACK, TACTICAL	20	04/15/2024
TASER 10 Basic Bundle	20018	TASER BATTERY PACK, TACTICAL	4	04/15/2024
TASER 10 Basic Bundle	20018	TASER BATTERY PACK, TACTICAL	120	04/15/2024
TASER 10 Basic Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	04/15/2024
TASER 10 Basic Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	04/15/2024
TASER 10 Basic Bundle	74200	TASER 6-BAY DOCK AND CORE	2	04/15/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 10 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	120	05/15/2024	05/14/2029
TASER 10 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	2	05/15/2024	05/14/2029

Services

Bundle	Item	Description	QTY
A la Carte	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
TASER 10 Basic Bundle	100704	EXT WARRANTY, TASER 10 HANDLE	120	04/15/2025	05/14/2029
TASER 10 Basic Bundle	100704	EXT WARRANTY, TASER 10 HANDLE	4	04/15/2025	05/14/2029
TASER 10 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	20	04/15/2025	05/14/2029
TASER 10 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	04/15/2025	05/14/2029
TASER 10 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	120	04/15/2025	05/14/2029
TASER 10 Basic Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	04/15/2025	05/14/2029

Payment Details

Apr 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Payment	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,800.00	\$0.00	\$6,800.00
Upfront Payment	T10Basic	TASER 10 Basic Bundle	120	\$325,008.00	\$0.00	\$325,008.00
Total				\$331,808.00	\$0.00	\$331,808.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

11/28/2023

